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NYSE: SUP

Fourth Quarter 2012 Earnings Conference Call March 1, 2013

Superior Industries International

Forward Looking Statements

Any forward-looking statements made in this webcast or contained in this presentation are subject to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results could differ materially because of issues and uncertainties that need to be considered in evaluating our financial outlook. We assume no obligation to update publicly any forward-looking statements. Conditions, issues and uncertainties that may be discussed from time-to-time include, but are not limited to, global competition, product pricing and mix, domestic and foreign market demand, commodity prices including metal, energy and foreign currency, manufacturing capacity including plans to construct a new manufacturing facility, productivity, capital investment, operating and manufacturing challenges, and our strategic and operating plans. Please refer to the company’s SEC filings, including our 2012 Annual Report on Form 10-K, for a complete discussion on forward-looking statements and risk factors that may cause actual events to differ from these forward-looking statements.

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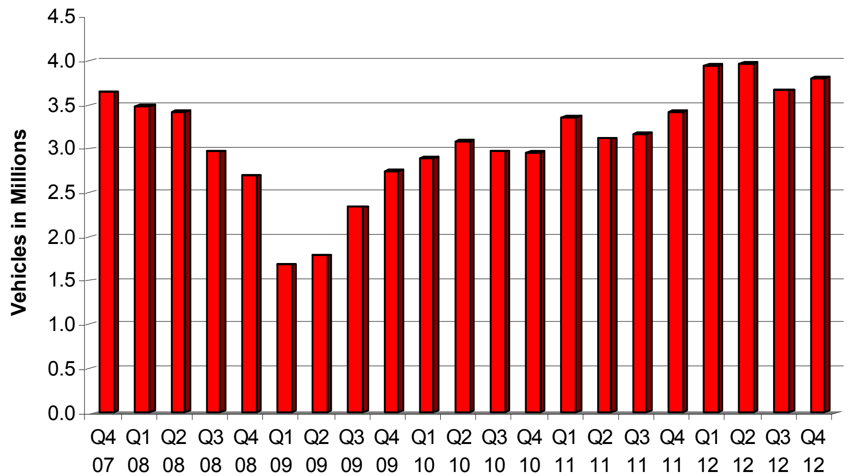
North American Vehicle Production vs. Superior Shipments

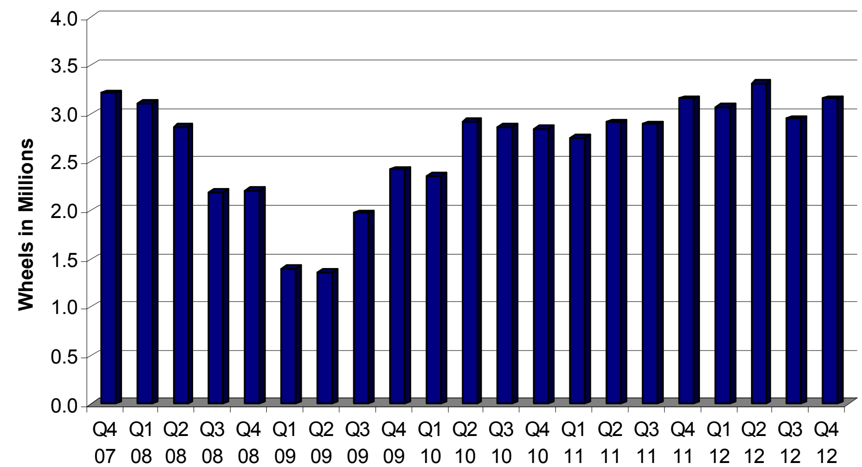
Positive YOY industry comparisons continued for 2012, with 4Q12 at +11% and total year at +18%. SUP share was down about 4 pts.

North American Light Vehicle Production



Source: Wards Automotive Group
Includes Passenger Cars, Light Trucks and SUVs

Superior Shipped Units



Source: Superior Internal data

Description (all units in millions)		NA Light Vehicle Production	Superior Shipments
- Q4 total units:	2011	3.43	3.15
	2012	3.80	3.16
	2012 vs. 2011	+10.8%	+0%
- Dec. YTD total units:	2011	13.09	11.71
	2012	15.38	12.49
	2012 vs. 2011	+17.5%	+6.6%

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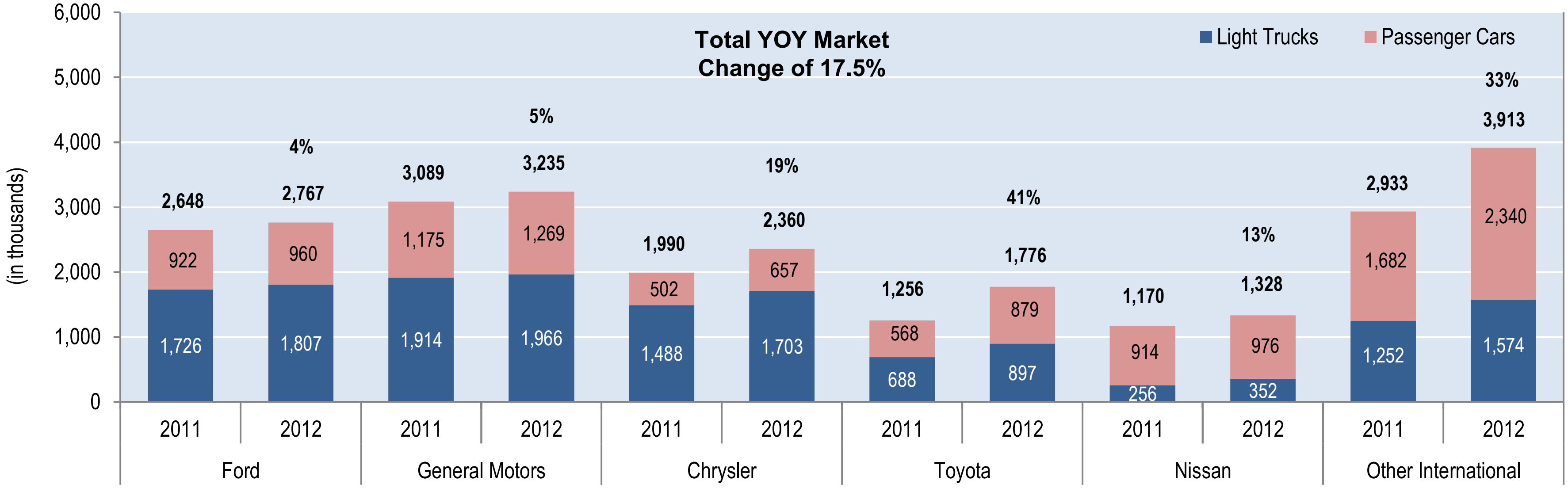
NA Vehicle Production – Year-over-Year Comparison

In 2012 market share shifted back to the international brands.



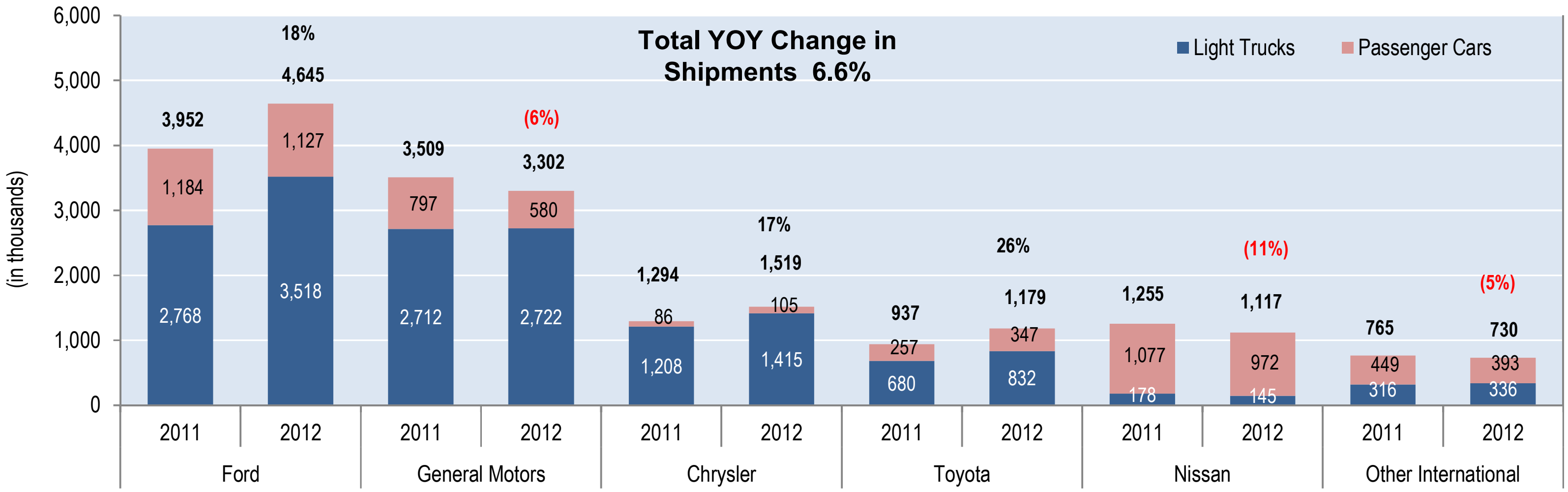
- Our largest customers, Ford and GM, lagged the market in 2012 which contributed to our overall market share loss
  - Ford +5% - Spread evenly across light trucks and pass cars - F-Series and Explorer and Escape with nice gains. Focus, Mustang and Taurus higher along with new C-Max model.
  - GM +5% – Gains stronger in pass car platforms 8% - Chevy Aveo, Buick Verano and Cadillac ATS & XTS, light trucks up 3% strong 4Q12 GMT900 production

- Chrysler maintained share with strong year over year growth.
  - Chrysler +19% - led by pass car programs – 200/300, Avenger, Dart and Fiat 500 programs all grew significantly

- Production for International Brands increased 31% in 2012
  - Toyota + 41% - Up on most programs compared to 2011 which was impacted by the Tsunami
  - VW + 34% - Led by Passat and re-introduction of Beetle
  - Nissan + 13% - Light truck growth strong +38%, pass car +7%

Superior Shipments – Year-over-Year Comparison

Lower market share reflects capacity constraints and customer mix.



- Strong volume growth at Ford and Chrysler – grew share at both these large customers in 2012
  - Ford + 18% - Very strong growth in light trucks – Escape, F-Series, Explorer, Flex and Edge – passenger cars down -22% on Fusion
  - Chrysler + 17% - Light truck gains – Jeep Compass and Grand Cherokee, Journey, Town and Country, Caravan and the Ram Truck
- Shipments to GM were down -6%
  - Overall shipment decline reflects loss of Malibu – some gains on Impala and Volt
  - GMT 900 was up 5% as platform nears its changeover
- International
  - Toyota +26% on strong light truck and passenger car shipments - Increases on Highlander, Sienna, Venza and Camry
  - BMW +26% – on increased X3 shipments
  - Nissan – 11% – Down on Altima (new program launching, volume should increase in 2Q13) and Sentra

NA Production / Superior – Sequential Quarter Comparison

Superior's shipments were up compared to the market on a sequential quarterly basis – slight increase in market share.

Description (all units in millions)		NA Light Vehicle Production	Superior Shipments
- Q3 total units:	2012	3.66	2.95
- Q4 total units:	2012	3.80	3.16
- Q3 2012 vs. Q4 2012		+3.8%	+7.1%

Market

- Ford led the pack with the strongest gains while the other OEM's posted modest improvements
  - Ford +9%- mostly on Fusion and Escape
  - Chrysler +5% - on strong Dodge Ram and Chrysler 300 production
  - GM + 2% - mostly on GMT 900 trucks and Cadillac ATS increases
  - International brands mostly flat as strong share gain flattens out in 4Q12

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- Sequential shipments increased 7% on stronger light truck shipments - passenger cars were flat
  - Ford +5% - on Explorer, Mustang and Taurus
  - Chrysler +16% - mostly on Dodge Ram truck ramp-up
  - GM +11% - light trucks up 14% on GMT 900 ramp-up, passenger cars (11%) - mostly due to the loss of the Malibu program
  - International shipments flat with market - Nissan (19%) on Sentra and Versa - Toyota +17% on Avalon, Sienna and Highlander

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2012 Significant Highlights - Sales

Volume was flat in Q4 but up significantly for the full year. Lower aluminum prices and FX offset the impact of the volume increase. Price/Mix turned favorable in 4Q12.

	Millions		Variance		Millions		Variance	
	Q4 2012	Q4 2011	Amount	Percent	YTD 2012	YTD 2011	Amount	Percent
Volume (Wheels Shipped)	3.2	3.2	0.0	0.0%	12.5	11.7	0.8	6.6%
Net Sales:								
Total	$210.0	$216.8	($6.8)	-3%	$821.5	$822.2	($0.7)	0%
Volume			$0.0				$50.4	
Project Development			($0.4)				($0.1)	
Sales Adjustments			($1.2)				($4.0)	
Clad Upcharge			($0.3)				$3.3	
Price / Mix			($4.9)				($50.3)	
Aluminum Content - Price			($15.1)	($12.2)			($49.6)	($43.8)
Aluminum Content - Weight		($4.9)	$2.9			($50.3)	$5.8	
FX Impact			$4.0				($5.3)	
Price / Mix Other			$3.3				($1.2)	

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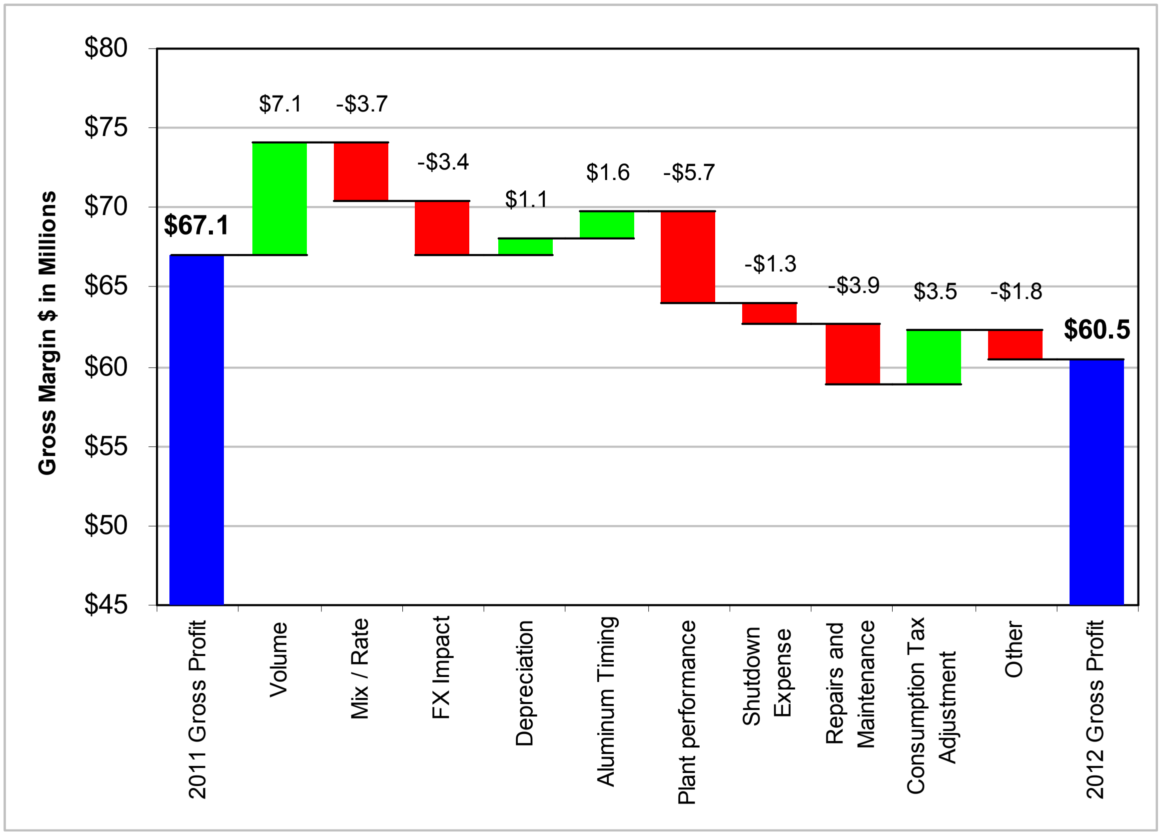
2012 Significant Highlights – Gross Profit

Gross Margin decreased $6.5M on higher volumes. U.S. operating challenges continue to pressure margins.



- Mix / Rate - negative for total year but turned positive for 4Q12
- FX Impact - Average Peso rate in 2012 was 6.3% weaker that the average rate in 2011
- Aluminum Timing - Timing difference between our commercial aluminum pass through agreements and cost incurred
- Plant Performance - Largely labor, fringe and other operating expenses related to the Midwest facilities as well as increased replacement tooling expense
- Shutdown Expense - More shutdown days and expense in 2012
- Repairs and Maintenance - Increased repairs and maintenance expense mostly related to the Midwest facilities
- Consumption Tax Adjustment - $3.5 million non-cash benefit from the release of a consumption tax reserve established prior to 2011

2012 Income Statements – Other Comments

- SG&A expense increased $1.2M in 4Q12 and $1.8M for the full year compared to 2011
  - 4Q12 = $7.4M - 4Q11 = $6.2M
  - FY12 = $27.7M - FY11 = $25.9M
  - Increases primarily reflects $1.5M benefit for deferred compensation accrual reduction in 4Q11; higher professional services expense in 2012
- FX loss of $0.5M in 4Q12 compared to a gain of $.1M in 4Q1. Full year 2012 FX gain of $.1M compared to a loss of $1M in 2011
  - The Peso strengthened 6% in 2012 compared to a 12% devaluation in 2011
- Income tax swung to $3.6M <u>expense</u> for 2012 from $25.2M of <u>benefit</u> in 2011. Effective income tax rates for both 2012 and 2011 affected by a variety of factors, most notably:
  - 2012 - Net $10.2M benefit from reversal of net liability for uncertain tax positions, offset partially by $3.4M increase in valuation allowances related to state deferred tax assets
  - 2011 - Release of $42.3 million of valuation allowances against deferred tax assets established in prior years

Balance Sheet & Cash Flow Comments

- Cash and short-term investments increased $15M during 2012 to end the year at $207M. Accelerated 2013 dividend payment into 2012.
- Accounts Receivable decreased $21M compared to year end 2011, primarily due to lower aluminum prices and a longer December shutdown in 2012
- Net inventory increased $5.0M compared to year end 2011
  - Finished goods and WIP units have increased to buffer production / demand imbalance.
  - 2012 reclassification of MRO inventory to “Other Assets” and lower aluminum prices mask increase in finished goods and WIP units
- Capital expenditures = $23M for 2012, more than one-third higher than in 2011
  - Pace of spending for existing facilities currently expected to continue increasing
  - Investments being made in process improvements, equipment reliability and some debottlenecking
- Working capital and current ratio remained strong at $338M and 6.1:1 at the end of 2012

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4th Quarter Income Statements

Unaudited

(US$ in Thousands, except for per share amounts)

	Q4 2012	Q4 2011	Favorable (Unfavorable) Amount	Favorable (Unfavorable) Percent
Unit Shipments	3,155,735	3,155,016	719	0%
Total Revenues	$ 210,019	$ 216,847	$ (6,828)	-3%
Gross Profit	$ 12,763	$ 18,061	$ (5,298)	-29%
% of Revenues	6.1%	8.3%	-2.3%	
SG&A Expenses	(7,392)	(6,235)	(1,157)	19%
% of Revenues	-3.5%	-2.9%	-0.7%	
Impairment Costs	-	(997)	997	-100%
Operating Income	5,371	10,829	(5,458)	-50%
% of Revenues	2.6%	5.0%	-2.4%	
Interest Income, net	379	206	173	84%
Foreign Exchange Gain (Loss)	(477)	92	(569)	-618%
Miscellaneous Inc/Exp	31	863	(832)	-96%
Income Before Income Taxes and Equity Earnings of JVs	5,305	11,990	(6,685)	-56%
Income Tax (Provision) Benefit	(2,617)	28,197	(30,814)	-109%
Equity Income (Loss) - JVs	-	-	-	
Net Income	$ 2,688	$ 40,187	(37,499)	-93%
Income Per Share - Diluted	$ 0.10	$ 1.48	$ (1.38)	

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December Year-to-Date Income Statements

Unaudited

(US$ in Thousands, except for per share amounts)	YTD December 2012	YTD December 2011	Favorable (Unfavorable) Amount	Favorable (Unfavorable) Percent
Unit Shipments	12,490,609	11,712,152	778,457	7%
Total Revenues	$ 821,454	$ 822,172	$ (718)	0%
Gross Profit	$ 60,607	$ 67,060	$ (6,453)	-10%
% of Revenues	7.4%	8.2%	-0.8%	
SG&A Expenses	(27,727)	(25,888)	(1,839)	7%
% of Revenues	-3.4%	-3.1%	-0.2%	
Impairment Costs	-	(1,337)	1,337	
Operating Income	32,880	39,835	(6,955)	-17%
% of Revenues	4.0%	4.8%	-0.8%	
Interest Income, net	1,252	1,101	151	14%
Foreign Exchange Gain (Loss)	91	(924)	1,015	-110%
Miscellaneous Inc/Exp	266	1,914	(1,648)	-86%
Income Before Income Taxes and Equity Earnings of JVs	34,489	41,926	(7,437)	-18%
Income Tax (Provision) Benefit	(3,598)	25,243	(28,841)	-114%
Equity Income (Loss) - JVs	-	-	-	
Net Income	$ 30,891	$ 67,169	(36,278)	-54%
Income Per Share - Diluted	$ 1.13	$ 2.46	$ (1.33)	

Summary Balance Sheets

Unaudited

(US$ in Millions)

ASSETS	December 2012	December 2011	Increase (Decrease)
Cash & Equivalents	$ 203.4	$ 187.8	$ 15.6
S-T Investments	4.0	5.1	(1.1)
Accounts Receivable, net	98.5	119.9	(21.4)
Inventories, net	71.9	66.9	5.0
Prepaid Aluminum	10.6	11.7	(1.1)
Other Current Assets	16.5	12.9	3.6
Total Current Assets	**404.9**	**404.3**	**0.6**
Property, Plant & Equipment	147.5	145.7	1.8
Investments	4.6	4.7	(0.1)
Other Assets	42.6	38.5	4.1
Total Assets	**$ 599.6**	**$ 593.2**	**$ 6.4**
LIABILITIES & EQUITY			
Accounts Payable	$ 32.4	$ 29.0	$ 3.4
Other Current Liabilities	34.2	39.5	(5.3)
Total Current Liabilities	**66.6**	**68.5**	**(1.9)**
Non-Current Liabilities	66.1	64.2	1.9
Shareholders' Equity	466.9	460.5	6.4
Total Liabilities & Equity	**$ 599.6**	**$ 593.2**	**$ 6.4**

* See comments regarding a 3Q12 reclassification of MRO inventory from “Inventory” to “Other Assets”.

Summary Cash Flow Statements

Unaudited

	December 2012 Actual	December 2011 Actual	Increase (Decrease)
Net Income (Loss)	**$ 30.9**	**$ 67.2**	**$ (36.3)**
Depreciation	26.4	27.5	(1.1)
Deferred income taxes and (FIN 48)	(13.5)	(35.2)	21.7
Accounts Receivable	21.4	(11.0)	32.4
Inventories	(8.3)	4.6	(12.9)
Prepaid Aluminum	1.1	15.1	(14.0)
Accounts Payable	2.7	(0.7)	3.4
Other Operations Related Items	5.1	0.2	4.9
Cash Flow from Operations	**65.8**	**67.7**	**(1.9)**
Cash Dividends	(34.9)	(17.4)	(17.5)
Capital Expenditures	(23.1)	(17.0)	(6.1)
Proceeds from Exercise of Stock Options	1.5	4.8	(3.3)
Net Change in Maturing Investments	1.1	16.8	(15.7)
All Other	5.2	3.2	2.0
Net Increase (Decrease)	**15.6**	**58.2**	**(42.6)**
Cash - Beginning	**187.8**	**129.6**	
Cash - Ending	**$ 203.4**	**$ 187.8**	

New Mexican Manufacturing Facility

- Expand on Superior’s world-class operations to add shareholder value
- Position us to meet growing demand across North America
- Site selection has not been determined, however, architectural plans currently are underway
- Investment of approximately $125 million to $135 million
- Initial capacity to produce between 2 million and 2.5 million wheels a year
- Groundbreaking targeted for around the middle of 2013 and completion of construction anticipated about two years later
- Existing liquidity is adequate to fund the project, but the company is evaluating credit options.

Conclusion

- NA auto production continues to remain strong with 18% gains compared to 2011
- Superior's market share decline reflects a variety of factors including customer mix, program timing and more selective quoting
- Plant utilization rates remained high in 4Q12, although necessary maintenance shutdowns were taken at most facilities
- Mexico operations continue to run smoothly, while U.S. challenges continue to pressure margins
- New wheel plant will expand on our success in Mexico and help to lower our overall cost structure
- Liquidity remains strong – generating cash to support continuing investment and dividends