

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2021

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number: 1-6615

**SUPERIOR INDUSTRIES INTERNATIONAL, INC.**

(Exact Name of Registrant as Specified in Its Charter)

Delaware  
(State or Other Jurisdiction of  
Incorporation or Organization)  
26600 Telegraph Road, Suite 400  
Southfield, Michigan  
(Address of Principal Executive Offices)

95-2594729  
(I.R.S. Employer  
Identification No.)

48033  
(Zip Code)

Registrant's Telephone Number, Including Area Code: (248) 352-7300

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol	Name of Each Exchange on Which Registered
Common Stock, \$0.01 par value	SUP	New York Stock Exchange

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer   
Non-Accelerated Filer

Accelerated Filer   
Smaller Reporting Company   
Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Number of shares of common stock outstanding as of October 28, 2021: 26,163,077

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**PART I**  
**FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**SUPERIOR INDUSTRIES INTERNATIONAL, INC.**

**CONDENSED CONSOLIDATED STATEMENTS OF INCOME (LOSS)**

(Dollars in thousands, except per share amounts)

(Unaudited)

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30, 2021</b>	<b>September 30, 2020</b>	<b>September 30, 2021</b>	<b>September 30, 2020</b>
NET SALES	\$ 310,780	\$ 317,103	\$ 1,016,440	\$ 763,050
Cost of sales	292,637	285,135	922,637	730,762
GROSS PROFIT	18,143	31,968	93,803	32,288
Selling, general and administrative expenses	10,769	12,730	45,190	36,541
Impairment of goodwill and indefinite-lived intangibles	—	—	—	193,641
INCOME (LOSS) FROM OPERATIONS	7,374	19,238	48,613	(197,894)
Interest expense, net	(10,619)	(10,414)	(31,378)	(34,448)
Other expense, net	(2,094)	(1,576)	(6,028)	(923)
(LOSS) INCOME BEFORE INCOME TAXES	(5,339)	7,248	11,207	(233,265)
Income tax (provision) benefit	(1,841)	3,898	(3,570)	11,111
NET (LOSS) INCOME	<u>\$ (7,180)</u>	<u>\$ 11,146</u>	<u>\$ 7,637</u>	<u>\$ (222,154)</u>
(LOSS) EARNINGS PER SHARE – BASIC	<u>\$ (0.61)</u>	<u>\$ 0.12</u>	<u>\$ (0.69)</u>	<u>\$ (9.66)</u>
(LOSS) EARNINGS PER SHARE – DILUTED	<u>\$ (0.61)</u>	<u>\$ 0.12</u>	<u>\$ (0.69)</u>	<u>\$ (9.66)</u>

The accompanying unaudited notes are an integral part of these condensed consolidated financial statements.

**SUPERIOR INDUSTRIES INTERNATIONAL, INC.****CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**

(Dollars in thousands)

(Unaudited)

	Three Months Ended		Nine Months Ended	
	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020
Net (loss) income	\$ (7,180)	\$ 11,146	\$ 7,637	\$ (222,154)
Other comprehensive (loss) income, net of tax:				
Foreign currency translation (loss) gain	(9,068)	16,384	(16,336)	(9,706)
Change in unrecognized (losses) gains on derivative instruments:				
Change in fair value of derivatives	(7,735)	5,818	290	(32,934)
Tax benefit (provision)	851	(1,135)	(189)	7,618
Change in unrecognized (losses) gains on derivative instruments, net of tax	(6,884)	4,683	101	(25,316)
Defined benefit pension plan:				
Amortization of actuarial losses on pension obligations	96	72	290	216
Tax provision	—	(15)	—	(45)
Pension changes, net of tax	96	57	290	171
Other comprehensive (loss) income, net of tax	(15,856)	21,124	(15,945)	(34,851)
Comprehensive (loss) income	<u>\$ (23,036)</u>	<u>\$ 32,270</u>	<u>\$ (8,308)</u>	<u>\$ (257,005)</u>

The accompanying unaudited notes are an integral part of these condensed consolidated financial statements.

**SUPERIOR INDUSTRIES INTERNATIONAL, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**

(Dollars in thousands)

(Unaudited)

	September 30, 2021	December 31, 2020
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 76,117	\$ 152,423
Accounts receivable, net	94,167	48,995
Inventories, net	214,972	154,980
Income taxes receivable	4,689	4,957
Other current assets	32,520	22,301
Total current assets	422,465	383,656
Property, plant and equipment, net	501,772	522,124
Deferred income tax assets, net	28,020	30,860
Goodwill	—	—
Intangibles, net	85,177	110,796
Other non-current assets	54,834	61,889
Total assets	<u>\$ 1,092,268</u>	<u>\$ 1,109,325</u>
<b>LIABILITIES, MEZZANINE EQUITY AND SHAREHOLDERS' EQUITY (DEFICIT)</b>		
Current liabilities:		
Accounts payable	\$ 162,936	\$ 151,839
Short-term debt	6,297	6,112
Accrued expenses	76,573	71,079
Income taxes payable	1,380	2,107
Total current liabilities	247,186	231,137
Long-term debt (less current portion)	609,445	625,492
Non-current income tax liabilities	7,928	7,635
Deferred income tax liabilities, net	3,243	9,104
Other non-current liabilities	78,257	76,426
Commitments and contingent liabilities (Note 17)		
Mezzanine equity:		
Preferred stock, \$0.01 par value		
Authorized - 1,000,000 shares		
Issued and outstanding – 150,000 shares outstanding at September 30, 2021 and December 31, 2020	194,560	179,387
European non-controlling redeemable equity	1,552	1,666
Shareholders' equity (deficit):		
Common stock, \$0.01 par value		
Authorized - 100,000,000 shares		
Issued and outstanding – 26,148,797 and 25,591,930 shares at September 30, 2021 and December 31, 2020	100,618	95,247
Accumulated other comprehensive loss	(115,391)	(99,446)
Retained earnings	(35,130)	(17,323)
Total shareholders' equity (deficit)	(49,903)	(21,522)
Total liabilities, mezzanine equity and shareholders' equity (deficit)	<u>\$ 1,092,268</u>	<u>\$ 1,109,325</u>

The accompanying unaudited notes are an integral part of these condensed consolidated financial statements.

**SUPERIOR INDUSTRIES INTERNATIONAL, INC.**

**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Dollars in thousands)

(Unaudited)

	Nine Months Ended	
	September 30, 2021	September 30, 2020
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income (loss)	7,637	\$ (222,154)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation and amortization	75,446	73,134
Income tax, non-cash changes	(4,198)	(19,389)
Impairment of goodwill and indefinite-lived intangibles	-	193,641
Stock-based compensation	6,844	727
Amortization of debt issuance costs	3,195	3,140
Other non-cash items	(10,710)	(1,493)
Changes in operating assets and liabilities:		
Accounts receivable	(47,899)	(4,062)
Inventories	(66,513)	29,292
Other assets and liabilities	14,538	11,520
Accounts payable	7,181	27,438
Income taxes	(99)	717
<b>NET CASH (USED IN) PROVIDED BY OPERATING ACTIVITIES</b>	<b>(14,578)</b>	<b>92,511</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Additions to property, plant, and equipment	(47,571)	(33,592)
Proceeds from sale of fixed assets	6,589	859
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<b>(40,982)</b>	<b>(32,733)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from issuance of long-term debt	1,658	11,690
Repayments of debt	(3,569)	(24,851)
Proceeds from borrowings on revolving credit facility	-	313,825
Repayments of borrowings on revolving credit facility	-	(316,910)
Cash dividends paid	(10,140)	(10,161)
Financing costs paid and other	(4,339)	(4,981)
Payments related to tax withholdings for stock-based compensation	(1,473)	-
Finance lease payments	(1,012)	(723)
<b>NET CASH USED IN FINANCING ACTIVITIES</b>	<b>(18,875)</b>	<b>(32,111)</b>
Effect of exchange rate changes on cash	(1,871)	5,537
Net (decrease) increase in cash and cash equivalents	(76,306)	33,204
Cash and cash equivalents at the beginning of the period	152,423	77,927
Cash and cash equivalents at the end of the period	<u>76,117</u>	<u>\$ 111,131</u>

The accompanying unaudited notes are an integral part of these condensed consolidated financial statements.

**SUPERIOR INDUSTRIES INTERNATIONAL, INC.**

**CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (DEFICIT)**

(Dollars in thousands)

(Unaudited)

For the nine months ended September 30, 2020

	Common Stock		Accumulated Other Comprehensive (Loss) Income				Retained Earnings	Total
	Number of Shares	Amount	Unrecognized Gains (Losses) on Derivative Instruments	Pension Obligations	Cumulative Translation Adjustment			
<b>BALANCE AT DECEMBER 31, 2019</b>	25,128,158	\$93,331	\$ 9,951	\$ (5,571)	\$(104,458)	\$ 258,437	\$ 251,690	
Net loss	—	—	—	—	—	(222,154)	(222,154)	
Change in unrecognized gains/losses on derivative instruments, net of tax	—	—	(25,316)	—	—	—	(25,316)	
Change in defined benefit plans, net of taxes	—	—	—	171	—	—	171	
Net foreign currency translation adjustment	—	—	—	—	(9,706)	—	(9,706)	
Common stock issued, net of shares withheld for employee taxes	463,772	—	—	—	—	—	—	
Stock-based compensation	—	727	—	—	—	—	727	
Redeemable preferred 9% dividend and accretion	—	—	—	—	—	(23,811)	(23,811)	
European non-controlling redeemable equity dividend	—	—	—	—	—	(152)	(152)	
<b>BALANCE AT SEPTEMBER 30, 2020</b>	<u>25,591,930</u>	<u>\$94,058</u>	<u>\$ (15,365)</u>	<u>\$ (5,400)</u>	<u>\$(114,164)</u>	<u>\$ 12,320</u>	<u>\$ (28,551)</u>	

For the three months ended September 30, 2020

	Common Stock		Accumulated Other Comprehensive (Loss) Income				Retained Earnings	Total
	Number of Shares	Amount	Unrecognized Gains (Losses) on Derivative Instruments	Pension Obligations	Cumulative Translation Adjustment			
<b>BALANCE AT JUNE 30, 2020</b>	25,591,930	\$93,541	\$ (20,048)	\$ (5,457)	\$(130,548)	\$ 9,336	\$ (53,176)	
Net income	—	—	—	—	—	11,146	11,146	
Change in unrecognized gains/losses on derivative instruments, net of tax	—	—	4,683	—	—	—	4,683	
Change in defined benefit plans, net of taxes	—	—	—	57	—	—	57	
Net foreign currency translation adjustment	—	—	—	—	16,384	—	16,384	
Common stock issued, net of shares withheld for employee taxes	—	—	—	—	—	—	—	
Stock-based compensation	—	517	—	—	—	—	517	
Redeemable preferred 9% dividend and accretion	—	—	—	—	—	(8,056)	(8,056)	
European non-controlling redeemable equity dividend	—	—	—	—	—	(106)	(106)	
<b>BALANCE AT SEPTEMBER 30, 2020</b>	<u>25,591,930</u>	<u>\$94,058</u>	<u>\$ (15,365)</u>	<u>\$ (5,400)</u>	<u>\$(114,164)</u>	<u>\$ 12,320</u>	<u>\$ (28,551)</u>	

For the nine months ended September 30, 2021

	Common Stock		Accumulated Other Comprehensive (Loss) Income				
	Number of Shares	Amount	Unrecognized Gains (Losses) on Derivative Instruments	Pension Obligations	Cumulative Translation Adjustment	Retained Earnings	Total
<b>BALANCE AT DECEMBER 31, 2020</b>	25,591,930	\$ 95,247	\$ (1,738)	\$ (7,447)	\$ (90,261)	\$(17,323)	\$(21,522)
Net income	—	—	—	—	—	7,637	7,637
Change in unrecognized gains/losses on derivative instruments, net of tax	—	—	101	—	—	—	101
Change in defined benefit plans, net of taxes	—	—	—	290	—	—	290
Net foreign currency translation adjustment	—	—	—	—	(16,336)	—	(16,336)
Common stock issued, net of shares withheld for employee taxes	556,867	—	—	—	—	—	—
Stock-based compensation	—	5,371	—	—	—	—	5,371
Redeemable preferred 9% dividend and accretion	—	—	—	—	—	(25,310)	(25,310)
European non-controlling redeemable equity dividend	—	—	—	—	—	(134)	(134)
<b>BALANCE AT SEPTEMBER 30, 2021</b>	<u>26,148,797</u>	<u>\$ 100,618</u>	<u>\$ (1,637)</u>	<u>\$ (7,157)</u>	<u>\$ (106,597)</u>	<u>\$(35,130)</u>	<u>\$(49,903)</u>

For the three months ended September 30, 2021

	Common Stock		Accumulated Other Comprehensive (Loss) Income				
	Number of Shares	Amount	Unrecognized Gains (Losses) on Derivative Instruments	Pension Obligations	Cumulative Translation Adjustment	Retained Earnings	Total
<b>BALANCE AT JUNE 30, 2021</b>	26,107,462	\$ 98,236	\$ 5,247	\$ (7,253)	\$ (97,529)	\$(19,256)	\$(20,555)
Net loss	—	—	—	—	—	(7,180)	(7,180)
Change in unrecognized gains/losses on derivative instruments, net of tax	—	—	(6,884)	—	—	—	(6,884)
Change in defined benefit plans, net of taxes	—	—	—	96	—	—	96
Net foreign currency translation adjustment	—	—	—	—	(9,068)	—	(9,068)
Common stock issued, net of shares withheld for employee taxes	41,335	—	—	—	—	—	—
Stock-based compensation	—	2,382	—	—	—	—	2,382
Redeemable preferred 9% dividend and accretion	—	—	—	—	—	(8,598)	(8,598)
European non-controlling redeemable equity dividend	—	—	—	—	—	(96)	(96)
<b>BALANCE AT SEPTEMBER 30, 2021</b>	<u>26,148,797</u>	<u>\$ 100,618</u>	<u>\$ (1,637)</u>	<u>\$ (7,157)</u>	<u>\$ (106,597)</u>	<u>\$(35,130)</u>	<u>\$(49,903)</u>

The accompanying unaudited notes are an integral part of these condensed consolidated financial statements.



**Superior Industries International, Inc.**  
**Notes to Condensed Consolidated Financial Statements**  
**September 30, 2021**  
(Unaudited)

**NOTE 1 – NATURE OF OPERATIONS AND PRESENTATION OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**Nature of Operations**

Superior Industries International, Inc.'s (referred herein as the "Company," "Superior," or "we" and "our") principal business is the design and manufacture of aluminum wheels for sale to original equipment manufacturers ("OEMs") in North America and Europe and to the aftermarket in Europe. We employ approximately 8,000 full-time employees, operating in eight manufacturing facilities in North America and Europe. We are one of the largest aluminum wheel suppliers to global OEMs and we believe we are the #1 European aluminum wheel aftermarket manufacturer and supplier. Our OEM aluminum wheels accounted for approximately 92 percent of our sales in the first nine months of 2021 and are primarily sold for factory installation on vehicle models manufactured by BMW (including Mini), Daimler AG Company (Mercedes-Benz, AMG, Smart), Ford, GM, Honda, Jaguar-Land Rover, Lucid Motors, Mazda, Nissan, PSA, Renault, Stellantis, Subaru, Suzuki, Toyota, VW Group (Volkswagen, Audi, SEAT, Skoda, Porsche, Bentley) and Volvo. We also sell aluminum wheels to the European aftermarket under the brands ATS, RIAL, ALUTEC and ANZIO. North America and Europe represent the principal markets for our products, but we have a diversified global customer base consisting of North American, European and Asian OEMs. We have determined that our North American and European operations should be treated as separate reportable segments as further described in Note 5, "Business Segments."

**Presentation of Condensed Consolidated Financial Statements**

The accompanying unaudited condensed consolidated financial statements have been prepared in conformity with U.S. Generally Accepted Accounting Principles ("GAAP") pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") for interim financial information. Accordingly, they do not include all the information and notes required by U.S. GAAP for complete financial statements. These unaudited condensed consolidated financial statements, in our opinion, include all adjustments, of a normal and recurring nature, which are necessary for fair presentation of (i) the condensed consolidated statements of income (loss) for the three and nine-month periods ended September 30, 2021 and September 30, 2020, (ii) the condensed consolidated statements of comprehensive income (loss) for the three and nine-month periods ended September 30, 2021 and September 30, 2020, (iii) the condensed consolidated balance sheets at September 30, 2021 and December 31, 2020, (iv) the condensed consolidated statements of cash flows for the nine-month periods ended September 30, 2021 and September 30, 2020, and (v) the condensed consolidated statements of shareholders' equity (deficit) for the three and nine-month periods ended September 30, 2021 and September 30, 2020. This Quarterly Report on Form 10-Q should be read in conjunction with our consolidated financial statements and notes thereto filed with the SEC in our 2020 Annual Report on Form 10-K.

Interim financial reporting standards require us to make estimates that are based on assumptions regarding the outcome of future events and circumstances not known at that time. Inevitably, some assumptions will not materialize, unanticipated events or circumstances may occur which vary from those estimates and such variations may significantly affect our future results. Additionally, interim results may not be indicative of our results for future interim periods or our annual results.

**Reclassifications**

Certain prior year amounts have been reclassified to conform with the current year presentation.

**Cash Paid for Interest and Taxes and Non-Cash Investing Activities**

Cash paid for interest was \$23.5 million and \$27.1 million for the nine months ended September 30, 2021 and September 30, 2020, respectively. Net cash paid for income taxes was \$8.3 million and \$7.6 million for the nine months ended September 30, 2021 and September 30, 2020, respectively. As of September 30, 2021 and September 30, 2020, \$10.8 million and \$0.2 million, respectively, of equipment had been purchased but not yet paid and was included in accounts payable in our condensed consolidated balance sheets.

**Accounting Standards Issued but Not Yet Adopted**

*Accounting Standards Update (ASU) 2016-13, "Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments."* In June 2016, the Financial Accounting Standards Board issued ASU 2016-13, "Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments", which requires entities to use a new impairment

model based on current expected credit losses (“CECL”) rather than incurred losses. Under CECL, estimated credit losses would incorporate relevant information about past events, current conditions and reasonable and supportable forecasts and any expected credit losses would be recognized at the time of sale. The Company is not required to adopt the standard until January 1, 2023. We are evaluating the impact this standard will have on our financial statements and disclosures.

## NOTE 2 – REVENUE

The Company disaggregates revenue from contracts with customers into our reportable segments, North America and Europe. Revenues by segment for the three and nine-month periods ended September 30, 2021 and September 30, 2020, respectively, are summarized in Note 5, “Business Segments.”

The opening and closing balances of the Company’s customer receivables and current and long-term contract liabilities balances are as follows:

(Dollars in thousands)	September 30, 2021	December 31, 2020	Change
Customer receivables	\$ 82,717	\$ 40,785	\$ 41,932
Contract liabilities—current	7,193	8,249	(1,056)
Contract liabilities—noncurrent	11,026	13,106	(2,080)

## NOTE 3 – FAIR VALUE MEASUREMENTS

The Company applies fair value accounting for all financial assets and liabilities and non-financial assets and liabilities that are recognized or disclosed at fair value in the financial statements on a recurring basis, while other assets and liabilities are measured at fair value on a nonrecurring basis, such as an asset impairment. Fair value is estimated by applying the following hierarchy, which prioritizes the inputs used to measure fair value into three levels and bases the categorization within the hierarchy upon the lowest level of input that is available and significant to the fair value measurement:

Level 1 - Quoted prices in active markets for identical assets or liabilities.

Level 2 - Observable inputs other than quoted prices in active markets for identical assets and liabilities, quoted prices for identical or similar assets or liabilities in inactive markets, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 - Inputs that are generally unobservable and typically reflect management’s estimate of assumptions that market participants would use in pricing the asset or liability.

The carrying amounts for cash and cash equivalents, accounts receivable, accounts payable and accrued expenses approximate their fair values due to the short period of time until maturity.

### *Derivative Financial Instruments*

Our derivatives are over-the-counter customized derivative transactions and are not exchange traded. We estimate the fair value of these instruments using industry-standard valuation models such as discounted cash flow. These models project future cash flows and discount the future amounts to a present value using market-based expectations for interest rates, foreign exchange rates, commodity prices and the contractual terms of the derivative instruments. The discount rate used is the relevant interbank deposit rate (e.g., LIBOR) plus an adjustment for non-performance risk.

The following tables categorize items measured at fair value as of September 30, 2021 and December 31, 2020:

	Fair Value Measurement at Reporting Date Using		
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>September 30, 2021</b>			
(Dollars in thousands)			
<b>Assets</b>			
Derivative contracts	\$ 13,884	\$ —	\$ 13,884
Total	\$ 13,884	\$ —	\$ 13,884
<b>Liabilities</b>			
Derivative contracts	\$ 17,213	\$ —	\$ 17,213
Total	\$ 17,213	\$ —	\$ 17,213
<b>December 31, 2020</b>			
(Dollars in thousands)			
<b>Assets</b>			
Derivative contracts	\$ 10,218	\$ —	\$ 10,218
Total	\$ 10,218	\$ —	\$ 10,218
<b>Liabilities</b>			
Derivative contracts	\$ 15,259	\$ —	\$ 15,259
Total	\$ 15,259	\$ —	\$ 15,259

#### Debt Instruments

The carrying values of the Company's debt instruments vary from their fair values. The fair values were determined by reference to transacted prices and quotes for these instruments (Level 2). The estimated fair value, as well as the carrying value, of the Company's debt instruments are shown below:

	September 30, 2021	December 31, 2020
(Dollars in thousands)		
Estimated aggregate fair value	\$ 624,713	\$ 624,207
Aggregate carrying value <sup>(1)</sup>	624,223	643,184

<sup>(1)</sup> Total debt excluding the impact of unamortized debt issuance costs.

#### NOTE 4 - DERIVATIVE FINANCIAL INSTRUMENTS

We use derivatives to partially offset our exposure to foreign currency, interest rate, aluminum and other commodity price risks. We may enter into forward contracts, option contracts, swaps, collars or other derivative instruments to offset some of the risk on expected future cash flows and on certain existing assets and liabilities. However, we may choose not to hedge certain exposures for a variety of reasons including, but not limited to, accounting considerations and the prohibitive economic cost of hedging particular exposures. There can be no assurance the hedges will offset the full financial impact resulting from movements in foreign currency exchange rates, interest rates, and aluminum or other commodity prices.

To help mitigate gross margin fluctuations due to changes in foreign currency exchange rates, certain of our subsidiaries, whose functional currency is the U.S. dollar or the Euro, hedge a portion of their forecasted foreign currency costs denominated in the Mexican Peso and Polish Zloty, respectively. We may hedge portions of our forecasted foreign currency exposure up to 48 months.

We record all derivatives in the condensed consolidated balance sheets at fair value. Our accounting treatment for these instruments is based on the hedge designation. Gains or losses on derivatives that are designated as hedging instruments are recorded in accumulated other comprehensive income (loss) ("AOCI") until the hedged item is recognized in earnings, at which point accumulated gains or losses will be recognized in earnings and classified with the underlying hedged transaction. Derivatives that are not designated as

hedging instruments are adjusted to fair value through earnings in the financial statement line item to which the derivative relates. The Company has derivatives that are designated as hedging instruments, as well as derivatives that do not qualify for designation as hedging instruments.

The following tables display the fair value of derivatives by balance sheet line item at September 30, 2021 and December 31, 2020:

	September 30, 2021			
	Other Current Assets	Other Non-current Assets	Accrued Liabilities	Other Non-current Liabilities
(Dollars in thousands)				
Foreign exchange forward contracts designated as hedging instruments	\$ 2,145	\$ 3,027	\$ 2,391	\$ 8,448
Foreign exchange forward contracts not designated as hedging instruments	524	—	739	—
Aluminum forward contracts designated as hedging instruments	3,620	—	—	—
Natural gas forward contracts designated as hedging instruments	3,590	978	6	42
Interest rate swap contracts designated as hedging instruments	—	—	4,781	806
Total derivative financial instruments	<u>\$ 9,879</u>	<u>\$ 4,005</u>	<u>\$ 7,917</u>	<u>\$ 9,296</u>

	December 31, 2020			
	Other Current Assets	Other Non-current Assets	Accrued Liabilities	Other Non-current Liabilities
(Dollars in thousands)				
Foreign exchange forward contracts designated as hedging instruments	\$ 1,218	\$ 6,531	\$ 3,435	\$ 2,645
Foreign exchange forward contracts not designated as hedging instruments	1,167	—	122	—
Aluminum forward contracts designated as hedging instruments	262	—	—	—
Natural gas forward contracts designated as hedging instruments	816	224	22	70
Interest rate swap contracts designated as hedging instruments	—	—	4,771	4,194
Total derivative financial instruments	<u>\$ 3,463</u>	<u>\$ 6,755</u>	<u>\$ 8,350</u>	<u>\$ 6,909</u>

The following table summarizes the notional amount and estimated fair value of our derivative financial instruments:

	September 30, 2021		December 31, 2020	
	Notional U.S. Dollar Amount	Fair Value	Notional U.S. Dollar Amount	Fair Value
(Dollars in thousands)				
Foreign exchange forward contracts designated as hedging instruments	\$ 487,425	\$ (5,667)	\$ 421,253	\$ 1,669
Foreign exchange forward contracts not designated as hedging instruments	25,668	(215)	71,217	1,045
Aluminum forward contracts designated as hedging instruments	19,257	3,620	4,068	262
Natural gas forward contracts designated as hedging instruments	8,094	4,520	5,523	948
Interest rate swap contracts designated as hedging instruments	200,000	(5,587)	200,000	(8,965)
Total derivative financial instruments	<u>\$ 740,444</u>	<u>\$ (3,329)</u>	<u>\$ 702,061</u>	<u>\$ (5,041)</u>

Notional amounts are presented on a net basis. The notional amounts of the derivative financial instruments do not represent amounts exchanged by the parties and, therefore, are not a direct measure of our exposure to the financial risks. The amounts exchanged are calculated by reference to the notional amounts and by other terms of the derivatives, such as interest rates, foreign currency exchange rates or commodity prices.

The following tables summarize the gain or loss recognized in AOCI, the amounts reclassified from AOCI into earnings and the amounts recognized directly into earnings for the three and nine months ended September 30, 2021 and 2020:

	<u>Amount of Gain or (Loss) Recognized in AOCI on Derivatives</u>	<u>Amount of Pre-tax Gain or (Loss) Reclassified from AOCI into Income</u>	<u>Amount of Pre-tax Gain or (Loss) Recognized in Income on Derivatives</u>
<b>Three Months Ended September 30, 2021</b>			
(Dollars in thousands)			
Derivative Contracts	\$ (6,884)	\$ 1,731	\$ (219)
Total	<u>\$ (6,884)</u>	<u>\$ 1,731</u>	<u>\$ (219)</u>
<b>Nine Months Ended September 30, 2021</b>			
(Dollars in thousands)			
Derivative Contracts	\$ 101	\$ 2,050	\$ (1,485)
Total	<u>\$ 101</u>	<u>\$ 2,050</u>	<u>\$ (1,485)</u>
<b>Three Months Ended September 30, 2020</b>			
(Dollars in thousands)			
Derivative Contracts	\$ 4,683	\$ (2,261)	\$ 3,458
Total	<u>\$ 4,683</u>	<u>\$ (2,261)</u>	<u>\$ 3,458</u>
<b>Nine Months Ended September 30, 2020</b>			
(Dollars in thousands)			
Derivative Contracts	\$ (25,316)	\$ (7,355)	\$ (289)
Total	<u>\$ (25,316)</u>	<u>\$ (7,355)</u>	<u>\$ (289)</u>

## NOTE 5 - BUSINESS SEGMENTS

The North American and European businesses represent separate operating segments in view of significantly different markets, customers and products in each of these regions. Within each of these regions, markets, customers, products and production processes are similar. Moreover, our business within each region generally leverages common systems, processes and infrastructure. Accordingly, North America and Europe comprise the Company's reportable segments.

(Dollars in thousands)	Net Sales		Income (loss) from Operations	
	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020
<b>Three Months Ended</b>				
North America	\$ 180,496	\$ 166,662	\$ 12,581	\$ 16,113
Europe	130,284	150,441	(5,207)	3,125
	<u>\$ 310,780</u>	<u>\$ 317,103</u>	<u>\$ 7,374</u>	<u>\$ 19,238</u>

(Dollars in thousands)	Depreciation and Amortization		Capital Expenditures	
	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020
<b>Three Months Ended</b>				
North America	\$ 8,732	\$ 8,742	\$ 10,223	\$ 6,673
Europe	15,744	16,076	16,797	4,158
	<u>\$ 24,476</u>	<u>\$ 24,818</u>	<u>\$ 27,020</u>	<u>\$ 10,831</u>

(Dollars in thousands)	Net Sales		Income (loss) from Operations	
	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020
<b>Nine Months Ended</b>				
North America	\$ 549,457	\$ 381,129	\$ 37,964	\$ 2,430
Europe	466,983	381,921	10,649	(200,324)
	<u>\$ 1,016,440</u>	<u>\$ 763,050</u>	<u>\$ 48,613</u>	<u>\$ (197,894)</u>

(Dollars in thousands)	Depreciation and Amortization		Capital Expenditures	
	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020
<b>Nine Months Ended</b>				
North America	\$ 27,453	\$ 25,967	\$ 18,330	\$ 19,109
Europe	47,993	47,167	29,241	14,483
	<u>\$ 75,446</u>	<u>\$ 73,134</u>	<u>\$ 47,571</u>	<u>\$ 33,592</u>

(Dollars in thousands)	Property, Plant and Equipment, net		Intangible Assets	
	September 30, 2021	December 31, 2020	September 30, 2021	December 31, 2020
North America	\$ 211,253	\$ 220,145	\$ —	\$ —
Europe	290,519	301,979	85,177	110,796
	<u>\$ 501,772</u>	<u>\$ 522,124</u>	<u>\$ 85,177</u>	<u>\$ 110,796</u>

(Dollars in thousands)	Total Assets	
	September 30, 2021	December 31, 2020
North America	\$ 477,922	\$ 479,873
Europe	614,346	629,452
	<u>\$ 1,092,268</u>	<u>\$ 1,109,325</u>

## Geographic information

Net sales and long-lived assets by location are as follows:

(Dollars in thousands)	Three Months Ended		Nine Months Ended	
	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020
Net sales:				
U.S.	\$ 2,832	\$ 5,094	\$ 5,651	\$ 24,890
Mexico	177,664	161,568	543,806	356,239
Germany	43,084	58,413	166,483	142,177
Poland	87,200	92,028	300,500	239,744
Consolidated net sales	<u>\$ 310,780</u>	<u>\$ 317,103</u>	<u>\$ 1,016,440</u>	<u>\$ 763,050</u>

(Dollars in thousands)	Property, Plant and Equipment, net	
	September 30, 2021	December 31, 2020
U.S.	\$ 2,291	\$ 7,324
Mexico	208,962	212,821
Germany	85,019	82,162
Poland	205,500	219,817
Property, plant and equipment, net	<u>\$ 501,772</u>	<u>\$ 522,124</u>

## NOTE 6 - INVENTORIES

(Dollars in thousands)	September 30, 2021	December 31, 2020
Raw materials	\$ 48,344	\$ 46,712
Work in process	73,425	45,394
Finished goods	93,203	62,874
Inventories, net	<u>\$ 214,972</u>	<u>\$ 154,980</u>

Service wheel and supplies inventory included in other non-current assets in the condensed consolidated balance sheets totaled \$10.5 million and \$12.1 million at September 30, 2021 and December 31, 2020, respectively.

## NOTE 7 - PROPERTY, PLANT AND EQUIPMENT

(Dollars in thousands)	September 30, 2021	December 31, 2020
Land and buildings	\$ 129,221	\$ 149,295
Machinery and equipment	861,218	899,764
Leasehold improvements and others	12,421	14,912
Construction in progress	59,275	46,718
	1,062,135	1,110,689
Accumulated depreciation	(560,363)	(588,565)
Property, plant and equipment, net	<u>\$ 501,772</u>	<u>\$ 522,124</u>

Depreciation expense for the three and nine months ended September 30, 2021 was \$18.0 million and \$55.5 million, respectively. Depreciation expense for the three and nine months ended September 30, 2020 was \$18.3 million and \$54.4 million, respectively.

## NOTE 8 – GOODWILL AND OTHER INTANGIBLE ASSETS

At March 31, 2020, the impact of COVID-19 and uncertainty with respect to the economic effects of the pandemic had introduced significant volatility in the financial markets and was having a widespread adverse effect on the automotive industry. In response to the COVID-19 pandemic, our key customers temporarily closed nearly all their production facilities in Europe and North America (our primary markets) during the quarter ended March 31, 2020. As a result, we concluded that an interim test of our goodwill was required as of March 31, 2020. More specifically, the Company concluded that the following events and circumstances, in the aggregate, indicated that it was more likely than not that the carrying value of our European reporting unit exceeded its fair value: (1) our European reporting unit's carrying value was effectively set to fair value at December 31, 2019, due to the \$102.2 million impairment charges to goodwill and indefinite-lived intangibles, (2) lower forecasted 2020 industry production volumes for Western and Central Europe, including those for our primary European customers, due to OEM shutdowns to mitigate COVID-19 spread and subsequent reduced production levels over the remainder of the year, as compared to our prior production forecasts (including estimates used in our 2019 assessment) and (3) the volatility in financial markets that had both increased European interest rates due to rising credit spreads and risk premiums and lowered median European automotive market multiples. Based on the results of our quantitative analysis, we recognized a non-cash goodwill impairment charge equal to the remaining goodwill balance of \$182.6 million since the carrying value exceeded the fair value of the European reporting unit by more than the amount of the goodwill balance at March 31, 2020. Additionally, we recognized a non-cash impairment charge of \$11.0 million related to our aftermarket trade name indefinite-lived intangible asset which was primarily attributable to a further decline in forecasted aftermarket revenues and a decline in associated profitability. Total impairment charges of \$193.6 million were recognized as a separate charge at March 31, 2020 and included in income (loss) from operations.

We utilized both an income and a market approach, weighted 75 percent and 25 percent respectively, to determine the fair value of the European reporting unit as part of our goodwill impairment assessment. The income approach is based on projected debt-free cash flow, which is discounted to the present value using discount factors that consider the timing and risk of cash flows. The discount rate used is the weighted average of an estimated cost of equity and of debt ("weighted average cost of capital"). The weighted average cost of capital is adjusted as necessary to reflect risk associated with the business of the European reporting unit. Financial projections are based on estimated production volumes, product prices and expenses, including raw material cost, wages, energy and other expenses. Other significant assumptions include terminal value cash flow and growth rates, future capital expenditures and changes in future working capital requirements. The market approach is based on the observed ratios of enterprise value to earnings before interest, taxes, depreciation and amortization (EBITDA) of comparable, publicly traded companies. The market approach fair value is determined by multiplying historical and anticipated financial metrics of the European reporting unit by the EBITDA pricing multiples derived from comparable, publicly traded companies.

At March 31, 2020, we determined that the carrying value of the European reporting unit exceeded its fair value by an amount greater than the remaining goodwill balance. The decline in fair value was primarily due to significantly lower market multiples and increased discount rates, as well as further declines in forecasted industry production volumes in Western and Central Europe as a result of the COVID-19 pandemic and consequent economic instability. Forecasted revenues, EBITDA and cash flow for the European reporting unit also declined as compared to the prior year long-range plan due to lower forecasted industry production volumes which adversely impacted fair value under both the income and market approaches. Significant assumptions used under the income approach included a weighted average cost of capital (WACC) of 12.0 percent and a long-term growth rate of 1.5 percent, as compared to 10.0 percent and 2.0 percent, respectively, used in the 2019 assessment. In determining the WACC, management considered the level of risk inherent in the cash flow projections and current market conditions, including the significant increase in credit spreads and systemic market and Company specific risk premiums. The decline in the fair value under the market approach is attributable to the decline in the average EBITDA market multiple (4.9X EBITDA in 2020, 5.7X EBITDA in 2019) and lower forecasted EBITDA, as compared to the 2019 assessment. The use of these unobservable inputs results in classification of the fair value estimate as a Level 3 measurement in the fair value hierarchy. A considerable amount of management judgment and assumptions are required in performing the quantitative impairment test, principally related to determining the fair value of the reporting unit. While the Company believes its judgments and assumptions are reasonable, different assumptions could change the estimated fair value.



Following is a summary of the Company's finite-lived and indefinite-lived intangible assets and goodwill as of September 30, 2021 and December 31, 2020.

<u>As of September 30, 2021</u> (Dollars in thousands)	<u>Gross Carrying Amount</u>	<u>Accumulated Impairment</u>	<u>Accumulated Amortization</u>	<u>Currency Translation</u>	<u>Net Carrying Amount</u>	<u>Remaining Weighted Average Amortization Period</u>
Brand name	\$ 9,000	\$ —	\$ (8,047)	\$ 284	\$ 1,237	1-2
Technology	15,000	—	(13,412)	474	2,062	2
Customer relationships	167,000	—	(90,417)	5,295	81,878	2-7
Total finite	191,000	—	(111,876)	6,053	85,177	
Trade names	14,000	(13,772)	—	(228)	—	Indefinite
Total intangibles	<u>\$ 205,000</u>	<u>\$ (13,772)</u>	<u>\$ (111,876)</u>	<u>\$ 5,825</u>	<u>\$ 85,177</u>	

<u>As of December 31, 2020</u> (Dollars in thousands)	<u>Gross Carrying Amount</u>	<u>Accumulated Impairment</u>	<u>Accumulated Amortization</u>	<u>Currency Translation</u>	<u>Net Carrying Amount</u>	<u>Remaining Weighted Average Amortization Period</u>
Brand name	\$ 9,000	\$ —	\$ (6,615)	\$ 399	\$ 2,784	2-3
Technology	15,000	—	(11,024)	666	4,642	1-3
Customer relationships	167,000	—	(74,322)	10,692	103,370	3-8
Total finite	191,000	—	(91,961)	11,757	110,796	
Trade names	14,000	(13,772)	—	(228)	—	Indefinite
Total intangibles	<u>\$ 205,000</u>	<u>\$ (13,772)</u>	<u>\$ (91,961)</u>	<u>\$ 11,529</u>	<u>\$ 110,796</u>	

<u>Year Ended December 31, 2020</u>	<u>Beginning Balance</u>				<u>Ending Balance</u>			
	<u>Accumulated</u>		<u>Net</u>	<u>Currency</u>		<u>Accumulated</u>		<u>Net</u>
	<u>Gross</u>	<u>Impairment</u>	<u>Balance</u>	<u>Impairment</u>	<u>Translation</u>	<u>Gross</u>	<u>Impairment</u>	<u>Balance</u>
(Dollars in thousands)								
Goodwill	<u>\$284,337</u>	<u>\$ (99,505)</u>	<u>\$184,832</u>	<u>\$ (182,602)</u>	<u>\$ (2,230)</u>	<u>\$282,107</u>	<u>\$ (282,107)</u>	<u>\$ —</u>

Amortization expense for these intangible assets was \$6.5 million for the three months ended September 30, 2021 and 2020, respectively. Amortization expense for the nine months ended September 30, 2021 and 2020 was \$19.9 million and \$18.8 million, respectively. The anticipated annual amortization expense for these intangible assets is \$25.8 million for 2021, \$22.9 million for 2022, \$20.9 million for 2023 and 2024, and \$10.3 million for 2025.

#### NOTE 9 – DEBT

A summary of long-term debt and the related weighted average interest rates is shown below:

Debt Instrument	September 30, 2021 (Dollars in Thousands)				Weighted Average Interest Rate
	Total Debt	Debt Issuance Costs <sup>(1)</sup>	Total Debt, Net		
Term Loan Facility	\$ 349,200	\$ (4,794)	\$ 344,406		4.1%
6.00% Senior Notes	251,735	(3,687)	248,048		6.0%
European CapEx Loans	20,348	—	20,348		2.3%
Finance Leases	2,940	—	2,940		2.8%
	<u>\$ 624,223</u>	<u>\$ (8,481)</u>	615,742		
Less: Current portion			(6,297)		
Long-term debt			<u>\$ 609,445</u>		

**December 31, 2020**  
**(Dollars in Thousands)**

<b>Debt Instrument</b>	<b>Total Debt</b>	<b>Debt Issuance Costs <sup>(1)</sup></b>	<b>Total Debt, Net</b>	<b>Weighted Average Interest Rate</b>
Term Loan Facility	\$ 349,200	\$ (7,155)	\$ 342,045	4.1%
6.00% Senior Notes	266,928	(4,425)	262,503	6.0%
European CapEx Loans	23,668	—	23,668	2.3%
Finance Leases	3,388	—	3,388	3.0%
	<u>\$ 643,184</u>	<u>\$ (11,580)</u>	631,604	
Less: Current portion			(6,112)	
Long-term debt			<u>\$ 625,492</u>	

(1) Unamortized portion

### *Senior Notes*

On June 15, 2017, the Company issued €250.0 million aggregate principal amount of 6.00 percent Senior Notes (“Notes”) due June 15, 2025. Interest on the Notes is payable semiannually, on June 15 and December 15. The Company may redeem the Notes, in whole or in part, on or after June 15, 2021 at a redemption price of 101.5 percent and on or after June 15, 2022 at a redemption price of 100 percent, in each case plus any accrued and unpaid interest as of the applicable redemption date. If we experience a change of control or sell certain assets, the Company may be required to offer to purchase the Notes from the holders. The Notes are senior unsecured obligations ranking equally in right of payment with all of its existing and future senior indebtedness and senior in right of payment to any subordinated indebtedness. The Notes are effectively subordinated in right of payment to the existing and future secured indebtedness of the Company, including the Senior Secured Credit Facilities (as defined below), to the extent of the assets securing such indebtedness.

### *Guarantee*

The Notes are unconditionally guaranteed by all material wholly-owned direct and indirect domestic restricted subsidiaries of the Company (the “Subsidiary Guarantors”), with customary exceptions including, among other things, where providing such guarantees is not permitted by law, regulation or contract, or would result in adverse tax consequences.

### *Covenants*

Subject to certain exceptions, the indenture governing the Notes contains restrictive covenants that, among other things, limit the ability of the Company and the Subsidiary Guarantors to: (i) incur additional indebtedness or issue certain preferred stock; (ii) pay dividends on, or make distributions in respect of, their capital stock; (iii) make certain investments or other restricted payments; (iv) sell certain assets or issue capital stock of restricted subsidiaries; (v) create liens; (vi) merge, consolidate, transfer or dispose of substantially all of their assets; and (vii) engage in certain transactions with affiliates. These covenants are subject to several important limitations and exceptions that are described in the indenture.

The indenture provides for customary events of default that include, among other things (subject in certain cases to customary grace and cure periods): (i) nonpayment of principal, premium, if any, and interest, when due; (ii) failure for 60 days to comply with any obligations, covenants or agreements in the indenture after receipt of written notice from the Bank of New York Mellon, London Branch (“the Trustee”) or holders of at least 30 percent in principal amount of the then outstanding Notes of such failure (other than defaults referred to in the foregoing clause (i)); (iii) default under any mortgage, indenture or instrument for money borrowed by the Company or certain of its subsidiaries, (iv) a failure to pay certain judgments; and (iv) certain events of bankruptcy and insolvency. If an event of default occurs and is continuing, the Trustee or holders of at least 30 percent in principal amount of the then outstanding Notes may declare the principal, premium, if any, and accrued and unpaid interest on all the Notes to be due and payable. These events of default are subject to several important qualifications, limitations and exceptions that are described in the indenture. As of September 30, 2021, the Company was in compliance with all covenants under the indenture governing the Notes.

### *Senior Secured Credit Facilities*

On March 22, 2017, the Company entered into a senior secured credit agreement (“Credit Agreement”) with certain banks and other lenders. The Credit Agreement consisted of a \$400.0 million senior secured term loan facility (“Term Loan Facility”), which matures on May 23, 2024, and a \$160.0 million revolving credit facility originally maturing on May 23, 2022 (the “Revolving Credit Facility”), together with the Term Loan Facility, the USD Senior Secured Credit Facilities (“USD SSCF”). On May 3, 2021, the Company extended the term of the Revolving Credit Facility under its USD SSCF and reduced the commitment under the facility from \$160.0 million to \$132.5 million, with \$25.0 million of the commitment maturing May 23, 2022 and the remaining \$107.5 million maturing October 31, 2023. The extension was treated as a modification of the revolving credit facility and the related debt issuance costs have been recognized as a deferred charge in other non-current assets and are being amortized ratably over the remaining term of the extended facility.

Borrowings under the Term Loan Facility will bear interest at a rate equal to, at the Company’s option, either (a) LIBOR for the relevant interest period, adjusted for statutory requirements, subject to a floor of 0.00 percent per annum, plus an applicable rate of 4.00 percent or (b) a base rate, subject to a floor of 2.00 percent per annum, equal to the highest of (1) the rate of interest in effect as publicly announced by the administrative agent as its prime rate, (2) the federal funds rate plus 0.50 percent and (3) LIBOR for an interest period of one month plus 1.00 percent, in each case, plus an applicable rate of 3.00 percent.

Borrowings under the Revolving Credit Facility bear interest at a rate equal to, at the Company’s option, either (a) LIBOR for the relevant interest period, with a floor of 0.00 percent per annum, plus the applicable rate or (b) a base rate, with a floor of 0.00 percent, equal to the highest of (1) the rate of interest in effect as publicly announced by the administrative agent as its prime rate, (2) the federal funds effective rate plus 0.50 percent and (3) LIBOR for an interest period of one month plus 1.00 percent, in each case, plus the applicable rate. The applicable rates for borrowings under the Revolving Credit Facility are based upon the First Lien Net Leverage Ratio effective for the preceding quarter, with LIBOR applicable rates ranging between 3.50 percent and 3.00 percent, currently 3.00 percent, and base rate applicable rates ranging between 2.50 percent and 2.00 percent, currently 2.00 percent. Commitment fees for the unused commitment under the Revolving Credit Facility are also based upon the First Lien Net Leverage Ratio, effective for the preceding quarter, and range between 0.50 percent and 0.25 percent for the commitment maturing May 23, 2022, currently 0.25 percent, and between 0.625 percent and 0.375 percent for the remaining commitment maturing October 31, 2023, currently 0.375 percent. Commitment fees are included in interest expense.

As of September 30, 2021, the Company had repaid \$50.8 million under the Term Loan Facility resulting in a balance of \$349.2 million. In addition, the Company had no borrowings outstanding under the Revolving Credit Facility, outstanding letters of credit of \$4.8 million and available unused commitments under this facility of \$127.7 million as of September 30, 2021.

### *Guarantees and Collateral Security*

Our obligations under the Credit Agreement are unconditionally guaranteed by the Subsidiary Guarantors, with customary exceptions including, among other things, where providing such guarantees is not permitted by law, regulation or contract or would result in adverse tax consequences. The guarantees of such obligations, will be secured, subject to permitted liens and other exceptions, by substantially all of our assets and the Subsidiary Guarantors’ assets, including but not limited to: (i) a perfected pledge of all of the capital stock issued by each of the Subsidiary Guarantors (subject to certain exceptions) and up to 65 percent of the capital stock issued by each direct wholly-owned foreign restricted subsidiary of the Company (subject to certain exceptions) and (ii) perfected security interests in and mortgages on substantially all tangible and intangible personal property and material fee-owned real property of the Company and the Subsidiary Guarantors (subject to certain exceptions and exclusions).

### *Covenants*

The Credit Agreement contains a number of restrictive covenants that, among other things, restrict, subject to certain exceptions, our ability to incur additional indebtedness and guarantee indebtedness, create or incur liens, engage in mergers or consolidations, sell, transfer or otherwise dispose of assets, make investments, acquisitions, loans or advances, pay dividends, distributions or other restricted payments, or repurchase our capital stock. The Credit Agreement also restricts our ability to prepay, redeem, or repurchase any subordinated indebtedness, enter into agreements which limit our ability to incur liens on our assets or that restrict the ability of restricted subsidiaries to pay dividends or make other restricted payments to us, and enter into certain transactions with our affiliates. Solely with respect to the Revolving Credit Facility, the Credit Agreement also requires a Total Net Leverage Ratio (calculated as defined in the Credit Agreement) of not more than 4.5 to 1.0 as of each fiscal quarter-end.

In addition, the Credit Agreement contains customary default provisions, representations and warranties and other covenants. The Credit Agreement also contains a provision permitting the Lenders to accelerate the repayment of all loans outstanding under the USD SSCF during an event of default. As of September 30, 2021, the Company was in compliance with all covenants under the Credit Agreement.

## European Debt

In connection with the acquisition of UNIWHEELS AG, the Company assumed \$70.7 million of outstanding debt. At September 30, 2021, \$7.7 million of the assumed debt remained outstanding. This debt matures March 31, 2024 and is collateralized by financed equipment, guaranteed by Superior and bears interest at 2.2 percent. Covenants under the loan agreement include a default provision for non-payment, as well as a material adverse change default provision pursuant to which the lender could accelerate the loan maturity. As of September 30, 2021, the Company was in compliance with all covenants under the loan agreement.

During the second quarter of 2021, the Company amended its European Revolving Credit Facility (“EUR SSCF”), extending the term to May 22, 2023 and increasing the applicable margin and commitment fees, while maintaining the €60.0 million commitment. All other terms of the EUR SSCF remained unchanged. At September 30, 2021, the Company had no borrowings outstanding, outstanding letters of credit of \$0.5 million (€0.4million) and available unused commitments under this facility of \$69.1 million (€59.6 million). The EUR SSCF bears interest at Euribor (with a floor of 0.00 percent) plus a margin (ranging from 2.05 percent to 3.50 percent based on the net debt leverage ratio of Superior Industries Europe AG and its wholly owned subsidiaries, collectively “Superior Europe AG”), currently 2.05 percent. The annual commitment fee for unused commitments (ranging from 0.625 percent to 1.225 percent based on the net debt leverage ratio of Superior Europe AG) is currently 0.625 percent per annum. In addition, a management fee is assessed equal to 0.07 percent of borrowings outstanding at each month end. The commitment fee is included in interest expense. Superior Europe AG has pledged substantially all of its assets, including land and buildings, receivables, inventory, and other moveable assets (other than collateral associated with equipment loans) as collateral under the EUR SSCF.

The EUR SSCF is subject to a number of restrictive covenants that, among other things, restrict, subject to certain exceptions, the ability of Superior Europe AG to incur additional indebtedness and guarantee indebtedness, create or incur liens, engage in mergers or consolidations, sell, transfer or otherwise dispose of assets, make investments, acquisitions, loans or advances, pay dividends or distributions, or repurchase our capital stock, prepay, redeem, or repurchase any subordinated indebtedness, and enter into agreements which limit our ability to incur liens on our assets. In addition, the EUR SSCF includes an annual pay down provision requiring outstanding balances to be repaid but not reborrowed for a period of three business days and a material adverse change default provision pursuant to which the lender could accelerate the loan maturity. At September 30, 2021, Superior Europe AG was in compliance with all covenants under the EUR SSCF.

The balance of certain post-acquisition equipment loans was \$12.6 million as of September 30, 2021. The loans bear interest at 2.3 percent, mature September 30, 2027 and require quarterly principal and interest payments. The loans are secured with liens on the financed equipment and are subject to covenants that, among other things, include a material adverse change default provision pursuant to which the lender could accelerate the loan maturity, as well as a provision that restricts the ability of Superior Europe AG to reduce its ownership interest in Superior Industries Production Germany GmbH, its wholly-owned subsidiary and the borrower under the loan. The Company drew down €10.6 million on these equipment loans in the first quarter of 2020 and drew the remaining €1.4 million in the first quarter of 2021. Quarterly installment payments of \$0.5 million (€0.4 million) under the loan agreements began in June of 2021. At September 30, 2021, the Company was in compliance with all covenants under the loans.

Debt maturities as of September 30, 2021, which are due in the next five years and thereafter, are as follows:

(Dollars in thousands)

<b>Debt Maturities</b>	<b>Amount</b>
Three remaining months of 2021	\$ 1,634
2022	6,286
2023	5,893
2024	352,345
2025	254,016
Thereafter	4,049
Total debt liabilities	<u>\$ 624,223</u>

## NOTE 10 - REDEEMABLE PREFERRED STOCK

During 2017, we issued 150,000 shares of Series A (140,202 shares) and Series B (9,798 shares) Perpetual Convertible Preferred Stock, par value \$0.01 per share for \$150.0 million. On August 30, 2017, the Series B shares were converted into Series A redeemable preferred stock, the “redeemable preferred stock,” after approval by our shareholders. The redeemable preferred stock has an initial stated value of \$1,000 per share, par value of \$0.01 per share and liquidation preference over common stock.

The redeemable preferred stock is convertible into shares of our common stock equal to the number of shares determined by dividing the sum of the stated value and any accrued and unpaid dividends by the conversion price of \$28.162. The redeemable preferred stock

accrues dividends at a rate of 9.0 percent per annum, payable at our election either in-kind or in cash and is also entitled to participate in dividends on common stock in an amount equal to that which would have been due had the shares been converted into common stock.

We may mandate conversion of the redeemable preferred stock if the price of the common stock exceeds \$84.49. The holder may redeem the shares upon the occurrence of any of the following events (referred to as a “redemption event”): a change in control, recapitalization, merger, sale of substantially all of the Company’s assets, liquidation or delisting of the Company’s common stock. In addition, the holder has the right, at its option, to unconditionally redeem the shares at any time after September 14, 2025. We may, at our option, redeem in whole at any time all of the shares of redeemable preferred stock outstanding. At redemption by either party, the redemption value will be the greater of two times the initial face value (\$150.0 million) and any accrued unpaid dividends or dividends paid-in-kind, currently \$300.0 million, or the product of the number of common shares into which the redeemable preferred stock could be converted (5.3 million shares currently) and the then current market price of the common stock. We have determined that the conversion option and the redemption option exercisable upon occurrence of a “redemption event” which are embedded in the redeemable preferred stock must be accounted for separately from the redeemable preferred stock as a derivative liability.

Since the redeemable preferred stock may be redeemed at the option of the holder, but is not mandatorily redeemable, the redeemable preferred stock has been classified as mezzanine equity and initially recognized at fair value of \$150.0 million (the proceeds on the date of issuance) less issuance costs of \$3.7 million and \$10.9 million assigned to the embedded derivative liability at date of issuance, resulting in an initial value of \$135.5 million.

The difference between the redemption value of the redeemable preferred stock and the carrying value (the “premium”) is being accreted over the period from the date of issuance through September 14, 2025 using the effective interest method. The accretion is treated as a deemed dividend, recorded as a charge to retained earnings and deducted in computing earnings per share (analogous to the treatment for stated and participating dividends paid on the redeemable preferred stock). The cumulative premium accretion as of September 30, 2021 and December 31, 2020 was \$59.1 million and \$43.9 million, respectively, resulting in adjusted redeemable preferred stock balances of \$194.6 million and \$179.4 million, respectively.

#### **NOTE 11 – EUROPEAN NON-CONTROLLING REDEEMABLE EQUITY**

On May 30, 2017, the Company acquired 92.3 percent of the outstanding shares of UNIWHEELS AG. Subsequently, the Company commenced a delisting and associated tender offer for the remaining shares. On January 17, 2018, the Company entered into a Domination and Profit and Loss Transfer agreement (“DPLTA”) retroactively effective as of January 1, 2018 pursuant to which we offered to purchase the remaining outstanding shares at €62.18. This price may be subject to change based on appraisal proceedings initiated by the minority shareholders which have not yet been concluded. The Company must also pay an annual dividend of €3.23 as long as the DPLTA is in effect. For any shares tendered prior to the annual dividend payment, we must pay interest at a statutory rate, currently 4.12 percent, in place of the dividend. As a result of purchases pursuant to the tender offer and the DPLTA, the Company has increased its ownership to 99.9 percent as of September 30, 2021. The following table summarizes the European non-controlling redeemable equity activity through the period ended September 30, 2021:

(Dollars in thousands)	
Balance at December 31, 2019	\$ 6,525
Dividends accrued	205
Dividends paid	(46)
Translation adjustment	2
Purchase of shares	(5,020)
Balance at December 31, 2020	1,666
Dividends accrued	134
Dividends paid	(3)
Translation adjustment	(156)
Purchase of shares	(89)
Balance at September 30, 2021	<u>\$ 1,552</u>

## NOTE 12 – EARNINGS PER SHARE

Basic earnings per share is computed by dividing net income (loss), after deducting preferred dividends and accretion and European non-controlling redeemable equity dividends, by the weighted average number of common shares outstanding. For purposes of calculating diluted earnings per share, the weighted average shares outstanding includes the dilutive effect of outstanding stock options and time and performance based restricted stock units under the treasury stock method. The redeemable preferred shares discussed in Note 10, “Redeemable Preferred Stock” have not been included in the diluted earnings per share because the inclusion of such shares on an as converted basis would be anti-dilutive for the three and nine months ended September 30, 2021 and 2020.

	Three Months Ended		Nine Months Ended	
	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020
(Dollars in thousands, except per share amounts)				
<b>Basic Earnings Per Share:</b>				
Net (loss) income	\$ (7,180)	\$ 11,146	\$ 7,637	\$ (222,154)
Less: Redeemable preferred stock dividends and accretion	(8,598)	(8,056)	(25,310)	(23,811)
Less: European non-controlling redeemable equity dividend	(96)	(106)	(134)	(152)
Basic numerator	<u>\$ (15,874)</u>	<u>\$ 2,984</u>	<u>\$ (17,807)</u>	<u>\$ (246,117)</u>
Basic (loss) earnings per share	<u>\$ (0.61)</u>	<u>\$ 0.12</u>	<u>\$ (0.69)</u>	<u>\$ (9.66)</u>
Weighted average shares outstanding – Basic	<u>26,129</u>	<u>25,592</u>	<u>25,938</u>	<u>25,466</u>
<b>Diluted Earnings Per Share:</b>				
Net (loss) income	\$ (7,180)	\$ 11,146	\$ 7,637	\$ (222,154)
Less: Redeemable preferred stock dividends and accretion	(8,598)	(8,056)	(25,310)	(23,811)
Less: European non-controlling redeemable equity dividend	(96)	(106)	(134)	(152)
Diluted numerator	<u>\$ (15,874)</u>	<u>\$ 2,984</u>	<u>\$ (17,807)</u>	<u>\$ (246,117)</u>
Diluted (loss) earnings per share	<u>\$ (0.61)</u>	<u>\$ 0.12</u>	<u>\$ (0.69)</u>	<u>\$ (9.66)</u>
Weighted average shares outstanding – Basic	26,129	25,592	25,938	25,466
Dilutive effect of common share equivalents	—	118	—	—
Weighted average shares outstanding – Diluted	<u>26,129</u>	<u>25,710</u>	<u>25,938</u>	<u>25,466</u>

## NOTE 13 - INCOME TAXES

The estimated annual effective tax rate is forecasted quarterly using actual historical information and forward-looking estimates and applied to year-to-date ordinary income. The tax effects of unusual or infrequently occurring items, including changes in judgment about valuation allowances, settlements with taxing authorities and effects of changes in tax laws or rates, are reported in the interim period in which they occur.

The income tax provision for the three and nine months ended September 30, 2021 was \$1.8 million and \$3.6 million, respectively, on pre-tax loss of \$5.3 million and pre-tax earnings of \$11.2 million, resulting in effective income tax rates of (34.5) percent and 31.9 percent, respectively. The effective income tax rate for the three months ended September 30, 2021 differs from the statutory rate primarily due to U.S. valuation allowances and the mix of earnings among tax jurisdictions. The effective income tax rate for the nine months ended September 30, 2021 differs from the statutory rate primarily due to U.S. valuation allowances and the mix of earnings among tax jurisdictions, partially offset by a favorable adjustment to a tax credit and the reversal of an uncertain tax position.

The income tax benefit for the three and nine months ended September 30, 2020 was \$3.9 million and \$11.1 million, respectively, on pre-tax earnings of \$7.2 million and pre-tax loss of \$233.3 million, respectively, resulting in effective income tax rates of (53.8) percent and 4.8 percent, respectively. The effective income tax rate for the three months ended September 30, 2020 differed from the statutory rate primarily due to the mix of earnings among tax jurisdictions, and recognition of a valuation allowance on non-deductible interest. The effective income tax rate for the nine months ended September 30, 2020 differed from the statutory rate primarily due to the impairment of goodwill for which there is no corresponding tax benefit, the mix of earnings among tax jurisdictions, and recognition of a valuation allowance on non-deductible interest.

## **NOTE 14 - LEASES**

The Company determines whether an arrangement is or contains a lease at the inception of the arrangement. Operating leases are included in other non-current assets, accrued expenses and other non-current liabilities in our condensed consolidated balance sheets. Finance leases are included in property, plant and equipment, net, short-term debt and long-term debt (less current portion) in our condensed consolidated balance sheets.

Right-of-use (“ROU”) assets represent our right to use an underlying asset for the lease term and lease liabilities represent our obligation to make lease payments arising from the lease. Finance and operating lease ROU assets and liabilities are recognized at the commencement date based on the present value of the lease payments over the lease term. Since we generally do not have access to the interest rate implicit in the lease, the Company uses our incremental borrowing rate (for fully collateralized debt) at the inception of the lease in determining the present value of the lease payments. The implicit rate is, however, used where readily available. Lease expense under operating leases is recognized on a straight-line basis over the term of the lease. Certain of our leases contain both lease and non-lease components, which are accounted for separately.

The Company has operating and finance leases for office facilities, a data center and certain equipment. The remaining terms of our leases range from over one year to eight years. Certain leases include options to extend the lease term for up to ten years, as well as options to terminate which have been excluded from the term of the lease since exercise of these options is not reasonably certain.



Lease expense and cash flow for the three and nine months ended September 30, 2021 and 2020 and operating and finance lease assets and liabilities, average lease term and average discount rate as of September 30, 2021 and December 31, 2020 are as follows:

	Three Months Ended		Nine Months Ended	
	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020
(Dollars in thousands)				
<b>Lease Expense</b>				
Finance lease expense:				
Amortization of right-of-use assets	\$ 335	\$ 615	\$ 1,006	\$ 906
Interest on lease liabilities	20	43	65	63
Operating lease expense	727	1,699	2,375	2,534
Total lease expense	<u>\$ 1,082</u>	<u>\$ 2,357</u>	<u>\$ 3,446</u>	<u>\$ 3,503</u>

### Cash Flow Components

Cash paid for amounts included in the measurement of lease liabilities

Operating cash outflows from finance leases	\$ 20	\$ 43	\$ 65	\$ 63
Operating cash outflows from operating leases	884	1,818	2,687	2,692
Financing cash outflows from finance leases	367	467	1,012	723
Right-of-use assets obtained in exchange for finance lease liabilities, net of terminations and disposals	50	180	885	252
Right-of-use assets obtained in exchange for operating lease liabilities, net of terminations and disposals	76	422	284	637

	September 30, 2021	December 31, 2020
(Dollars in thousands, except lease term and discount rate)		

### Balance Sheet Information

Operating leases:

Other non-current assets	\$ 11,442	\$ 13,598
Accrued liabilities	\$ (2,473)	\$ (2,868)
Other non-current liabilities	(9,509)	(11,513)
Total operating lease liabilities	<u>\$ (11,982)</u>	<u>\$ (14,381)</u>

Finance leases:

Property, plant and equipment gross	\$ 6,937	\$ 5,735
Accumulated depreciation	(4,325)	(3,319)
Property, plant and equipment, net	<u>\$ 2,612</u>	<u>\$ 2,416</u>
Current portion of long-term debt	\$ (1,075)	\$ (1,113)
Long-term debt (less current portion)	(1,865)	(2,275)
Total finance lease liabilities	<u>\$ (2,940)</u>	<u>\$ (3,388)</u>

### Lease Term and Discount Rates

Weighted-average remaining lease term - finance leases (years)	3.5	3.9
Weighted-average remaining lease term - operating leases (years)	5.2	6.1
Weighted-average discount rate - finance leases	2.8%	3.0%
Weighted-average discount rate - operating leases	3.6%	3.8%



Summarized future minimum payments under our leases as of September 30, 2021 are as follows:

	<u>Amount</u>	
	<u>Finance Leases</u>	<u>Operating Leases</u>
(Dollars in thousands)		
<b>Lease Maturities</b>		
Three remaining months of 2021	\$ 329	\$ 774
2022	1,064	2,793
2023	671	2,446
2024	243	2,198
2025	152	2,128
Thereafter	619	2,772
Total	<u>3,078</u>	<u>13,111</u>
Less: Imputed interest	(138)	(1,129)
Total lease liabilities, net of interest	<u>\$ 2,940</u>	<u>\$ 11,982</u>

#### NOTE 15 – RETIREMENT PLANS

We have an unfunded salary continuation plan covering certain directors, officers and other key members of management. Subject to certain vesting requirements, the plan provides for a benefit based on final average compensation, which becomes payable on the employee’s death or upon attaining age 65, if retired. The plan was closed to new participants effective February 3, 2011.

For the nine months ended September 30, 2021, payments to retirees or their beneficiaries totaled \$1.1 million. We presently anticipate benefit payments in 2021 to total \$1.4 million. The following table summarizes the components of net periodic pension cost for the three and nine months ended September 30, 2021 and 2020.

	<u>Three Months Ended</u>		<u>Nine Months Ended</u>	
	<u>September 30, 2021</u>	<u>September 30, 2020</u>	<u>September 30, 2021</u>	<u>September 30, 2020</u>
(Dollars in thousands)				
Interest cost	\$ 206	\$ 251	\$ 618	\$ 753
Net amortization	96	72	290	216
Net periodic pension cost	<u>\$ 302</u>	<u>\$ 323</u>	<u>\$ 908</u>	<u>\$ 969</u>

#### NOTE 16 - STOCK-BASED COMPENSATION

##### *Equity Incentive Plan*

Our 2018 Equity Incentive Plan (the “Plan”) was approved by stockholders in May 2018, authorizing us to issue up to 4.35 million shares of common stock, along with non-qualified stock options, stock appreciation rights, restricted stock and performance units to our officers, key employees, non-employee directors and consultants. In May 2021, the stockholders approved an amendment to the Plan that, among other things, increased the authorized shares by 2 million. At September 30, 2021, there were 1.3 million shares available for future grants under this Plan. It is our policy to issue shares from authorized but not issued shares upon the exercise of stock options.

Under the terms of the Plan, each year eligible participants are granted time value restricted stock units (“RSUs”), vesting ratably over a three-year period, and performance restricted stock units (“PSUs”), with three-year cliff vesting. Upon vesting, each restricted stock award is exchangeable for one share of the Company’s common stock, with accrued dividends.

Restricted stock unit, restricted performance stock unit and option activity for the nine months ended September 30, 2021 is summarized in the following table:

	Equity Incentive Awards					
	Restricted Stock Units	Weighted Average Grant Date Fair Value	Performance Shares	Weighted Average Grant Date Fair Value	Options	Weighted Average Exercise Price
Balance at December 31, 2020	1,213,667	\$ 3.59	2,176,290	\$ 4.88	24,000	\$ 20.39
Granted	411,291	5.94	653,438	8.41	—	—
Settled	(606,004)	3.30	(193,778)	5.45	—	—
Forfeited or expired	(32,525)	8.13	(151,369)	12.61	(15,000)	22.57
Balance at September 30, 2021	<u>986,429</u>	\$ 4.60	<u>2,484,581</u>	\$ 6.67	<u>9,000</u>	\$ 16.76
Awards estimated to vest in the future	945,154	\$ 4.65	2,080,561	\$ 6.82	9,000	\$ 16.76

Stock-based compensation expense for the three months ended September 30, 2021 and 2020 was \$2.5 million and \$0.5 million, respectively. Stock-based compensation for the nine months ended September 30, 2021 and 2020 was \$6.8 million and \$1.2 million, respectively. The higher expense for the three and nine months ended September 30, 2021 was primarily attributable to the modification of the 2019 and 2020 PSU awards, substituting budgeted amounts for actual performance for the second quarter of 2020 (one of twelve quarters in the respective performance periods), to offset the impact of COVID-19. This increased stock-based compensation for the three and nine months ended September 30, 2021 by \$1.2 million and \$3.5 million, respectively. In addition, 2020 stock-based compensation was lower due to the first quarter 2020 reversal of \$1.2 million of previously accrued expense as a result of lower expected performance achievement, in light of the global pandemic. Unrecognized stock-based compensation expense related to non-vested awards of \$12.3 million is expected to be recognized over a weighted average period of approximately 1.7 years as of September 30, 2021.

## NOTE 17 – COMMITMENTS AND CONTINGENCIES

### *Purchase Commitments*

When market conditions warrant, we may enter into purchase commitments to secure the supply of certain commodities used in the manufacture of our products, such as aluminum, natural gas and other raw materials. Prices under our aluminum contracts are based on a market index, the London Mercantile Exchange, and regional premiums for processing, transportation and alloy components which are adjusted quarterly for purchases in the ensuing quarter. Certain of our purchase agreements include volume commitments; however, any excess commitments are generally negotiated with suppliers and those which have occurred in the past have been carried over to future periods.

### *Contingencies*

We are party to various legal and environmental proceedings incidental to our business. Certain claims, suits and complaints arising in the ordinary course of business have been filed or are pending against us. Based on facts now known, we believe all such matters are adequately provided for, covered by insurance, are without merit and/or involve such amounts that would not materially adversely affect our consolidated results of operations, cash flows or financial position.

### *Casualty Loss*

On July 12, 2021, the city of Werdohl, Germany, and surrounding area experienced torrential rains which resulted in extensive flooding. The flooding caused damage to our Werdohl manufacturing facility and production was temporarily halted on July 14, 2021. On July 16, 2021, operations at the facility resumed with the exception of the paint line and certain machining operations. The Company recognized an estimated casualty loss of \$5.9 million related to the write-off of certain machinery and equipment, building renovation and repairs, equipment repairs and clean up expenses during the third quarter of 2021. In the third quarter of 2021, the Company received a \$1.0 million advance from its insurers and accrued an estimated insurance recovery receivable of \$3.4 million, subject to final settlement by the insurers, resulting in a net casualty loss of \$1.5 million which was included in other expense, net in our condensed consolidated statements of income (loss). There was only nominal disruption to our ability to fulfill orders and deliver product to our customers due to the expeditious resumption of operations at the facility.

## **NOTE 18 – RECEIVABLES FACTORING**

The Company sells certain customer trade receivables on a non-recourse basis under factoring arrangements with designated financial institutions. These transactions are accounted for as sales and cash proceeds are included in cash provided by operating activities. Factoring arrangements incorporate customary representations and warranties, including representations as to validity of amounts due, completeness of performance obligations and absence of commercial disputes. During the three months ended September 30, 2021 and 2020, the Company sold trade receivables totaling \$174.4 million and \$169.8 million, respectively, and incurred factoring fees of \$0.5 million and \$0.4 million, respectively. During the nine months ended September 30, 2021 and 2020, the Company sold trade receivables totaling \$558.4 million and \$307.4 million, respectively, and incurred factoring fees of \$1.5 million and \$0.8 million, respectively. As of September 30, 2021 and December 31, 2020, receivables of \$95.1 million and \$96.6 million, respectively, had been factored and had not yet been paid by customers to the respective financial institutions. The collective limit under our factoring arrangements as of September 30, 2021 was \$127.4 million. The collective limit under our factoring arrangements as of December 31, 2020 was \$132.0 million. Our factoring limit will be reduced by \$11.6 million (€10 million) effective November 30, 2021.

## **NOTE 19 – RESTRUCTURING**

During the quarter ended June 30, 2020, the Company decided to discontinue the manufacture and sale of high performance aftermarket wheels for the automotive racing market segment. The Company incurred a total non-cash charge of \$3.4 million, including \$2.8 million recorded in cost of sales, comprised of \$1.3 million relating to write-downs of certain after-market inventory to salvage value, \$1.0 million of employee severance costs and \$0.5 million in contract terminations and other costs, as well as a \$0.6 million non-cash charge recorded in selling, general and administrative expense related to non-production employee severance costs. In addition, during the six-month period ended December 31, 2020, we recognized an additional \$0.7 million of severance costs, including charges to costs of sales of \$0.4 million and selling, general and administrative expense of \$0.3 million. As of September 30, 2021, the restructuring severance benefits have been paid.

During the third quarter of 2019, the Company initiated a plan to significantly reduce production and manufacturing operations at its Fayetteville, Arkansas location. As a result, the Company recognized a non-cash charge of \$13.0 million in cost of sales, principally comprised of accelerated depreciation for excess equipment and the write-down of certain supplies inventory to net salvage value. In addition, relocation costs for redeployment of machinery and equipment of \$1.8 million were recognized in the fourth quarter of 2019. During 2020, we recognized additional charges to cost of sales of \$3.3 million, principally related to relocation costs for redeployment of machinery and equipment. During the three and nine months ended September 30, 2021, we recognized additional relocation costs in cost of sales for redeployment of machinery and equipment of \$0.5 million and \$1.8 million, respectively. As of September 30, 2021, \$0.2 million of the restructuring severance accrual remains. On July 15, 2021, the Company consummated the sale of the Fayetteville facility for a net sale price of \$7.1 million, resulting in a gain of \$4.4 million which has been credited against selling, general and administrative expenses. During the three and nine months ended September 30, 2021, the Company also incurred costs relating to environmental remediation and repairs required under the sale agreement of \$0.1 million and \$1.5 million, respectively, which have been charged to cost of sales.

## **Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

### **Forward-Looking Statements**

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements made by us or on our behalf. We have included or incorporated by reference in this Quarterly Report on Form 10-Q (including in the section entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operations”) and from time to time our management may make statements that may constitute “forward-looking statements” within the meaning of Section 27A of the Securities Exchange Act of 1933 and Section 21E of the Securities Act of 1934. These forward-looking statements are based upon management’s current expectations, estimates, assumptions and beliefs concerning future events and conditions and may discuss, among other things, the impact of COVID-19 and supply chain disruption on our future business, results, operation and prospects, anticipated future performance (including sales and earnings), expected growth, future business plans and costs and potential liability for environmental-related matters. Any statement that is not historical in nature is a forward-looking statement and may be identified using words and phrases such as “expects”, “anticipates”, “believes”, “will”, “will likely result”, “will continue”, “plans to” and similar expressions. These statements include our belief regarding general automotive industry and market conditions and growth rates, as well as general domestic and international economic conditions.

Readers are cautioned not to place undue reliance on forward-looking statements. Forward-looking statements are necessarily subject to risks, uncertainties and other factors, many of which are outside the control of the Company, which could cause actual results to differ materially from such statements and from the Company’s historical results and experience. These risks, uncertainties and other factors include, but are not limited to, those described in Part I—Item 1A—“Risk Factors” and Part II—Item 7—“Management’s Discussion and Analysis of Financial Condition and Results of Operations” of our Annual Report on Form 10-K for the year ended December 31, 2020 and Part I—Item 2—“Management’s Discussion and Analysis of Financial Condition and Results of Operations” and elsewhere in this Quarterly Report and those described from time to time in our other reports filed with the SEC.

Readers are cautioned that it is not possible to predict or identify all the risks, uncertainties and other factors that may affect future results and that the risks described herein should not be considered to be a complete list. Any forward-looking statement speaks only as of the date on which such statement is made, and the Company undertakes no obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

Management’s Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the accompanying unaudited condensed consolidated financial statements and notes thereto and with the audited consolidated financial statements and notes thereto and Management’s Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended December 31, 2020.

### **Executive Overview**

#### ***Overview of Superior***

Superior Industries International, Inc.’s (referred herein as the “Company”, “Superior”, or “we” and “our”) principal business is the design and manufacture of aluminum wheels for sale to original equipment manufacturers (“OEMs”) in North America and Europe and to the aftermarket in Europe. We employ approximately 8,000 full-time employees, operating in eight manufacturing facilities in North America and Europe. We are one of the largest aluminum wheel suppliers to global OEMs and we believe we are the #1 European aluminum wheel aftermarket manufacturer and supplier. Our OEM aluminum wheels accounted for approximately 92 percent of our sales in the first nine months of 2021 and are primarily sold for factory installation on vehicle models manufactured by BMW (including Mini), Daimler AG Company (Mercedes-Benz, AMG, Smart), Ford, GM, Honda, Jaguar-Land Rover, Lucid Motors, Mazda, Nissan, PSA, Renault, Stellantis, Subaru, Suzuki, Toyota, VW Group (Volkswagen, Audi, SEAT, Skoda, Porsche, Bentley) and Volvo. We sell aluminum wheels to the European aftermarket under the brands ATS, RIAL, ALUTEC and ANZIO. North America and Europe represent the principal markets for our products, but we have a diversified global customer base consisting of North American, European and Asian OEMs.

Demand for our products is primarily driven by the production of light vehicles in North America and Europe and customer take rates on specific vehicle platforms that we serve and wheel SKUs that we produce. The majority of our customers’ wheel programs are awarded two to four years in advance. Our purchase orders with OEMs are typically specific to a particular vehicle model.

GM, VW Group and Ford were our only customers individually accounting for 10 percent or more of our consolidated sales for the three and nine months ended September 30, 2021 and 2020. Our sales to these customers in 2021 and 2020 were as follows:

<u>Three months ended</u>	<u>September 30, 2021</u>		<u>September 30, 2020</u>	
	<u>Percent of Sales</u>	<u>Dollars</u>	<u>Percent of Sales</u>	<u>Dollars</u>
(Dollars in millions)				
GM	26%	\$ 80.6	27%	\$ 85.6
VW Group	11%	\$ 34.9	14%	\$ 46.0
Ford	16%	\$ 49.3	13%	\$ 38.0

<u>Nine months ended</u>	<u>September 30, 2021</u>		<u>September 30, 2020</u>	
	<u>Percent of Sales</u>	<u>Dollars</u>	<u>Percent of Sales</u>	<u>Dollars</u>
(Dollars in millions)				
GM	27%	\$ 268.1	24%	\$ 185.6
VW Group	14%	\$ 142.8	15%	\$ 118.5
Ford	13%	\$ 129.4	12%	\$ 90.3

### *Effect of COVID-19 Pandemic*

In 2020, the COVID-19 pandemic introduced significant volatility in the financial markets and had a widespread adverse effect on the automotive industry.

While navigating through this period of volatility and uncertainty, Superior's top priorities were:

- Ensuring the health and safety of our employees
- Maintaining the financial health of the Company, and
- Serving our customers.

In order to ensure the health and safety of our employees globally and respond to the then current industry production environment, we closed production at our European facilities in late March 2020. In North America, our manufacturing operations ceased production in early April 2020. The Company reopened all of its facilities by June 1, 2020, in line with industry demand and finished goods levels, and in accordance with local government requirements. As a result, COVID-19 had a significant adverse effect on our business, results of operations and financial condition in 2020, but this effect had largely subsided by the end of the year. We are continuing to monitor the resurgence of the virus, including the emergence of new virus strains and the progress of the vaccination efforts.

### *Industry Overview and Supply Chain Disruption*

There is a broad range of factors which impact automotive industry sales and production volumes, including consumer demand and preferences, dealer inventory levels, labor relations issues, trade agreements, cost and availability of raw materials and components, fuel prices, regulatory requirements, government initiatives, availability and cost of credit, changing consumer attitudes toward vehicle ownership and other factors. Our sales are driven generally by overall automotive industry production volumes and, more specifically, by the volumes of the vehicles for which we supply wheels. In addition, favorable product mix drives higher sales since larger diameter wheels and premium finishes command higher unit prices. Larger cars and light trucks, as well as premium vehicle platforms, such as luxury, sport utility and crossover vehicles, typically employ larger diameter wheels and premium finishes.

The automotive industry has been, and will likely continue to be, impacted by the supply chain disruption which emerged as OEM vehicle production resumed and began to scale following the shutdown as a result of the COVID-19 pandemic. The supply chain disruption includes shortages of semiconductor chips, electric vehicle batteries, shipping containers, steel, resin and foam. The semiconductor chip shortage, which began to affect global automotive industry production in the first two quarters of 2021, drove significantly lower OEM vehicle production and high OEM production volatility in the third quarter of 2021. Although automotive industry production volumes in the first half of 2021 were higher than the corresponding period of the prior year, production volumes in the second half are expected to be lower. Lower production volumes coupled with OEM customer order volatility have resulted in manufacturing inefficiencies, including elevated labor, scrap and equipment change over costs. In addition, our critical commodity costs significantly increased in 2021, particularly aluminum raw materials and energy costs. While the prices under our OEM contracts are adjusted for changes in aluminum prices, our aftermarket contracts do not provide for pass through pricing on rising

commodity costs. Additionally, rising raw material costs and OEM production volatility have caused our inventory levels to increase, negatively impacting our cash flows.

Automotive industry production volumes in the North American and Western and Central European regions in the first nine months of 2021, as compared to the corresponding periods of 2020 and 2019, are shown below:

(Units in millions)	September 30,			2021 vs 2020	2021 vs 2019
	2021	2020	2019	% Change	% Change
North America	9.8	9.2	12.4	6.5%	(21.0%)
Western and Central Europe	9.7	9.3	13.6	4.3%	(28.7%)
<b>Total</b>	<b>19.5</b>	<b>18.5</b>	<b>26.0</b>	<b>5.4%</b>	<b>(25.0%)</b>

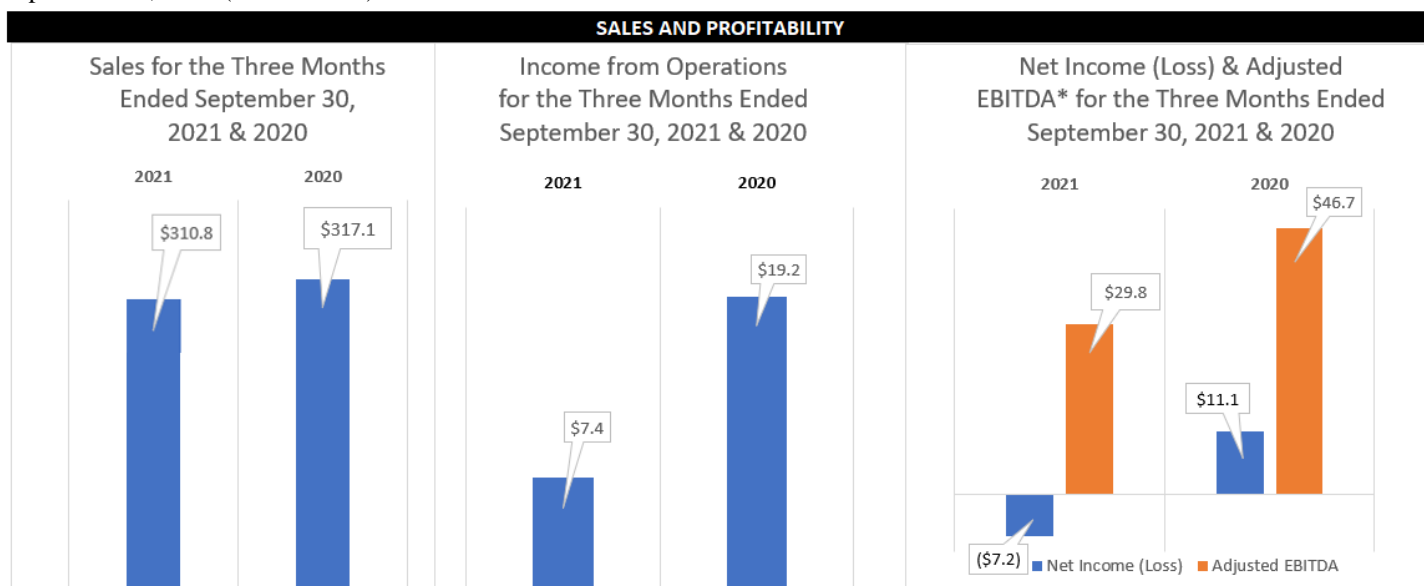
Despite the modest 2021 year-to-date improvement over 2020, production volumes for the third quarter of 2021 declined 28.8 percent on a year-over-year basis (25.2 percent in North America and 32.9 percent in Western and Central Europe). As a result, there has been a significant reduction in forecast industry production volume for the 2021 full year. In January 2021, the IHS forecast projected that full year 2021 automotive passenger and light truck vehicle production in North America and Western and Central Europe would increase 20.5 percent (25.1 percent in North America and 16.2 percent in Western and Central Europe) over 2020 and would lag 2019 by only 5.9 percent. The October 2021 IHS forecast now projects that the 2021 production will be 2.5 percent lower than 2020 (declining 0.2 percent in North America and 4.7 percent in Western and Central Europe) and 24.1 percent lower than 2019. While semiconductor manufacturers have announced plans to expand capacity over the next several years, it is unclear when automotive industry chip shortages will begin to subside.

### ***Sustainability***

All Superior manufacturing plants have implemented Environmental Management Systems that are ISO14001 certified and are subject to annual audits by an independent third party. In 2019, we assessed the product carbon footprint of our European operations for the first time based on the Greenhouse Gas Protocol, and we assessed the carbon footprint for our operations globally in connection with our UN Global Compact Sustainability Report published in June 2021. These assessments can help us identify potential opportunities to reduce fuel consumption and greenhouse gas emissions. Superior is committed to reducing natural gas, electricity and water consumption and solid waste and air emissions at all of our facilities globally. Furthermore, our research and development team is developing automotive light weighting solutions, such as our patented Alulite™ technology, and aerodynamic solutions which will assist in reducing our customers' carbon footprint. We are also collaborating with our suppliers regarding sustainability practices throughout their supply chains.

**Overview of the Third Quarter of 2021**

The following charts show the operational performance in the quarter ended September 30, 2021 in comparison to the quarter ended September 30, 2020 (\$ in millions):



\* See Non-GAAP Financial Measures section of this quarterly report for a reconciliation of our Adjusted EBITDA to Net Income (Loss).

## Results of Operations

	Three Months Ended		Net Change
	September 30, 2021	September 30, 2020	
<b>(Dollars in thousands, except per share data)</b>			
Net sales			
North America	\$ 180,496	\$ 166,662	\$ 13,834
Europe	130,284	150,441	(20,157)
Net sales	310,780	317,103	(6,323)
Cost of sales	292,637	285,135	(7,502)
Gross profit	18,143	31,968	(13,825)
Percentage of net sales	5.8%	10.1%	(4.3)%
Selling, general and administrative	10,769	12,730	1,961
Income from operations	7,374	19,238	(11,864)
Percentage of net sales	2.4%	6.1%	(3.7)%
Interest expense, net	(10,619)	(10,414)	(205)
Other expense, net	(2,094)	(1,576)	(518)
Income tax (provision) benefit	(1,841)	3,898	(5,739)
Net (loss) income	<u>\$ (7,180)</u>	<u>\$ 11,146</u>	<u>\$ (18,326)</u>
Percentage of net sales	(2.3)%	3.5%	(5.8)%
Diluted (loss) earnings per share	\$ (0.61)	\$ 0.12	\$ (0.73)
Value added sales <sup>(1)</sup>	\$ 162,198	\$ 192,469	\$ (30,271)
Adjusted EBITDA <sup>(2)</sup>	\$ 29,777	\$ 46,723	\$ (16,946)
Percentage of net sales	9.6%	14.7%	(5.1)%
Percentage of value added sales	18.4%	24.3%	(5.9)%
Unit shipments in thousands	3,500	4,362	(862)

- (1) Value added sales is a key measure that is not calculated according to U.S. GAAP. Refer to “Non-U.S. GAAP Financial Measures” for a definition of value added sales and a reconciliation of value added sales to net sales, the most comparable U.S. GAAP measure.
- (2) Adjusted EBITDA is a key measure that is not calculated according to U.S. GAAP. Refer to “Non-U.S. GAAP Financial Measures” for a definition of adjusted EBITDA and a reconciliation of our adjusted EBITDA to net income, the most comparable U.S. GAAP measure.

## Shipments

Wheel unit shipments were 3.5 million for the third quarter of 2021 compared to unit shipments of 4.4 million in the prior year period, a decrease of 19.8 percent. The decrease was driven by lower volumes in both regions due to reduced 2021 production schedules at our key OEM customers in response to the global semiconductor supply shortage.

## Net Sales

Net sales for the third quarter of 2021 were \$310.8 million, compared to net sales of \$317.1 million for the same period in 2020. The decrease in the quarter was driven by lower volumes in both regions due to the global semiconductor supply shortage, which was offset in large part by higher aluminum prices and stronger product mix in both our North American and European regions.

## Cost of Sales

Cost of sales were \$292.6 million for the third quarter of 2021 compared to cost of sales of \$285.1 million for the same period in 2020. The increase, despite lower volumes in both regions, was principally driven by higher aluminum prices. Manufacturing cost performance was adversely impacted by significantly lower vehicle production and certain production inefficiencies caused by OEM production volatility.



## Selling, General and Administrative Expenses

Selling, general and administrative (“SG&A”) expenses for the third quarter of 2021 were \$10.8 million compared to SG&A expense of \$12.7 million for same period in 2020. The decrease in SG&A expense is principally due to a \$4.4 million gain recognized for the sale of our Fayetteville, Arkansas facility in 2021, partially offset by increased compensation and benefit expenses due to temporary cost savings actions taken in 2020 in response to COVID-19 OEM and Superior production shutdowns.

## Net Interest Expense

Net interest expense for the third quarter of 2021 was \$10.6 million compared to net interest expense of \$10.4 million for same period in 2020. The increase was primarily due to increased amortization of debt issuance costs related to our revolving lines of credit during the current period.

## Other Income (Expense)

Other expense was \$2.1 million for the third quarter of 2021 compared to \$1.6 million for the same period in 2020. The current year expense is primarily attributable to cost associated with a flood at our Werdohl, Germany facility in July, 2021.

## Income Tax (Provision) Benefit

The income tax provision for the third quarter of 2021 was \$1.8 million on a pre-tax loss of \$5.3 million, representing an effective income tax rate of (34.5) percent. This differs from the statutory rate primarily due to U.S. valuation allowances and the mix of earnings among tax jurisdictions. The income tax benefit for the third quarter of 2020 was \$3.9 million on a pre-tax income of \$7.2 million, representing an effective income tax rate of (53.8) percent. This differs from the statutory rate due to the mix of earnings among tax jurisdictions and recognition of a valuation allowance on non-deductible interest.

## Net Income (Loss)

Net loss for the third quarter of 2021 was \$7.2 million, or a loss of \$0.61 per diluted share, compared to net income of \$11.1 million, or \$0.12 per diluted share, for the same period in 2020.

## Segment Sales and Income from Operations

	Three Months Ended		Change
	September 30, 2021	September 30, 2020	
(Dollars in thousands)			
<u>Selected data</u>			
Net sales			
North America	\$ 180,496	\$ 166,662	\$ 13,834
Europe	130,284	150,441	(20,157)
Total net sales	<u>\$ 310,780</u>	<u>\$ 317,103</u>	<u>\$ (6,323)</u>
Income (loss) from operations			
North America	\$ 12,581	\$ 16,113	\$ (3,532)
Europe	(5,207)	3,125	(8,332)
Total income (loss) from operations	<u>\$ 7,374</u>	<u>\$ 19,238</u>	<u>\$ (11,864)</u>

## North America

Net sales for our North American segment for the third quarter of 2021 increased 8.3 percent, compared to the same period in 2020 predominantly due to higher aluminum prices and stronger product mix, which was partially offset by a 17.6 percent decrease in unit volumes. For the third quarter of 2021, North American sales were almost exclusively from Mexico, which compares to U.S. sales of 3.1 percent and Mexico sales of 96.9 percent for the same period of the prior year. The change in North American sales by country is due to discontinuation of manufacturing activities at our Fayetteville, Arkansas location. North American segment income (loss) from operations for the third quarter of 2021 was lower than the same period of the prior year, principally due to lower volumes resulting from the global semiconductor shortage and certain production inefficiencies caused by OEM production volatility, partially offset by favorable product mix.

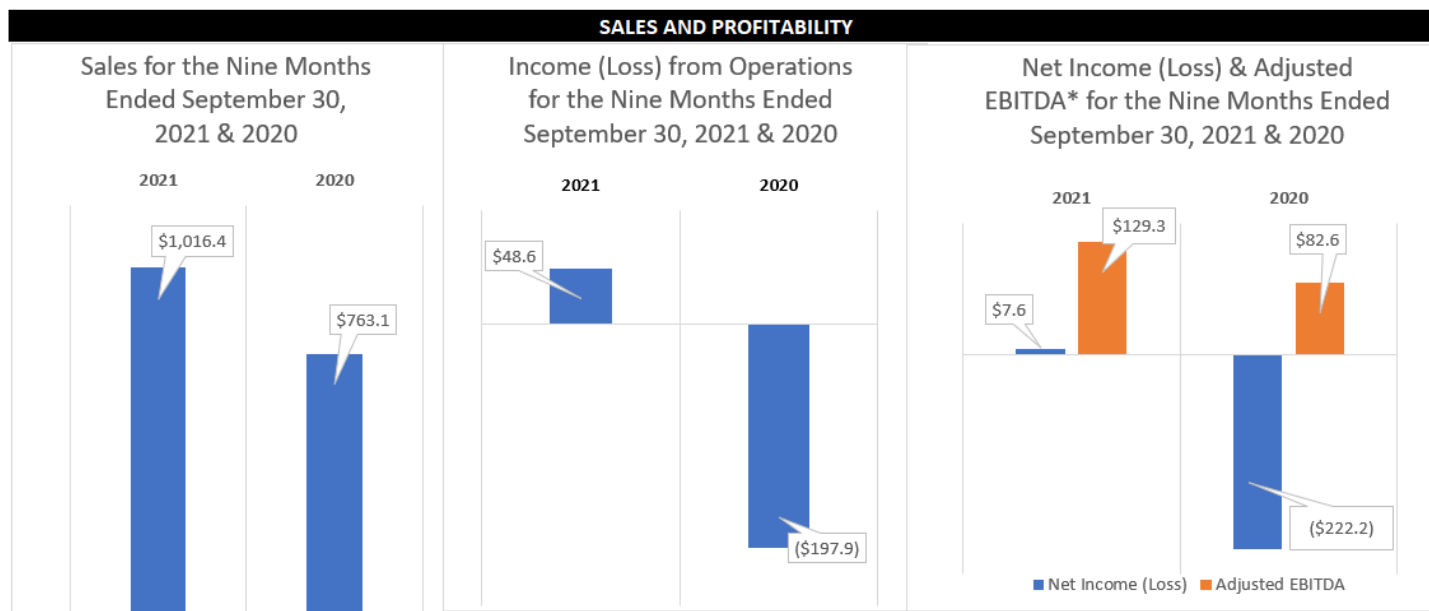
## Europe

Net sales for our European segment for the third quarter of 2021 decreased 13.4 percent, compared to the same period in 2020 predominantly due to a 22.3 percent decrease in unit volumes, partially offset by higher aluminum pricing and stronger product mix.

European segment sales in Germany and Poland were 33.1 percent and 66.9 percent, respectively, for the third quarter of 2021, which compares to 38.8 percent and 61.2 percent for the same period of the prior year. European segment income from operations for the third quarter of 2021 was lower than the same period of the prior year, principally due to lower volumes resulting from the global semiconductor shortage and certain production inefficiencies caused by OEM production volatility.

**Overview of the First Nine Months of 2021**

The following chart shows the operational performance in the nine months ended September 30, 2021 in comparison to the nine months ended September 30, 2020 (\$ in millions):



\* See Non-GAAP Financial Measures section of this quarterly report for a reconciliation of our Adjusted EBITDA to Net Income (Loss).

## Results of Operations

	Nine Months Ended		Net Change
	September 30, 2021	September 30, 2020	
<b>(Dollars in thousands, except per share data)</b>			
Net sales			
North America	\$ 549,457	\$ 381,129	\$ 168,328
Europe	466,983	381,921	85,062
Net sales	1,016,440	763,050	253,390
Cost of sales	922,637	730,762	191,875
Gross profit	93,803	32,288	61,515
Percentage of net sales	9.2%	4.2%	5.0%
Selling, general and administrative	45,190	36,541	(8,649)
Impairment of goodwill and indefinite-lived intangibles	—	193,641	193,641
Income (loss) from operations	48,613	(197,894)	246,507
Percentage of net sales	4.8%	(25.9)%	30.7%
Interest expense, net	(31,378)	(34,448)	3,070
Other expense, net	(6,028)	(923)	(5,105)
Income tax (provision) benefit	(3,570)	11,111	(14,681)
Net income (loss)	<u>\$ 7,637</u>	<u>\$ (222,154)</u>	<u>\$ 229,791</u>
Percentage of net sales	0.8%	(29.1)%	29.9%
Diluted loss per share	\$ (0.69)	\$ (9.66)	\$ 8.97
Value added sales <sup>(1)</sup>	\$ 564,931	\$ 446,844	\$ 118,087
Adjusted EBITDA <sup>(2)</sup>	\$ 129,345	\$ 82,557	\$ 46,788
Percentage of net sales	12.7%	10.8%	1.9%
Percentage of value added sales	22.9%	18.5%	4.4%
Unit shipments in thousands	12,193	10,737	1,456

- (1) Value added sales is a key measure that is not calculated according to U.S. GAAP. Refer to “Non-U.S. GAAP Financial Measures” for a definition of value added sales and a reconciliation of value added sales to net sales, the most comparable U.S. GAAP measure.
- (2) Adjusted EBITDA is a key measure that is not calculated according to U.S. GAAP. Refer to “Non-U.S. GAAP Financial Measures” for a definition of adjusted EBITDA and a reconciliation of our adjusted EBITDA to net income, the most comparable U.S. GAAP measure.

## Shipments

Wheel unit shipments were 12.2 million for the first nine months of 2021 compared to unit shipments of 10.7 million in the prior year period, an increase of 13.6 percent. The increase was attributable to higher volumes in North America and Europe primarily driven by the 2020 production shutdowns at our key OEM customers in response to the COVID-19 pandemic.

## Net Sales

Net sales for the first nine months of 2021 were \$1,016.4 million, compared to net sales of \$763.1 million for the same period in 2020. The increase in net sales was primarily driven by higher production volumes in North America and Europe due to the 2020 production shutdowns at our key OEM customers in response to the COVID-19 pandemic, as well as favorable product mix, higher aluminum prices and favorable Euro foreign exchange.

## Cost of Sales

Cost of sales were \$922.6 million for the first nine months of 2021 compared to cost of sales of \$730.8 million for the same period in 2020. The increase in cost of sales was primarily due to higher production volumes in North America and Europe driven by the 2020 production shutdowns at our key OEM customers in response to the COVID-19 pandemic, favorable mix, higher aluminum prices and reduced prior period manufacturing costs resulting from our production shutdowns in response to the onset of the pandemic.

## Selling, General and Administrative Expenses

Selling, general and administrative (“SG&A”) expenses for the first nine months of 2021 were \$45.2 million, compared to SG&A expense of \$36.5 million for same period in 2020. The increase in SG&A expenses is due to lower prior period compensation and benefit expense resulting from cost savings actions taken in response to the COVID-19 OEM and Superior production shutdowns and 2021 compensation expense returning to more normalized levels, partially offset by a \$4.4 million gain recognized on the sale of our Fayetteville, Arkansas facility in 2021.

## Impairment of Goodwill and Indefinite-lived Intangibles

During the first nine months of 2020, we recognized a goodwill and indefinite-lived intangible asset impairment charge totaling \$193.6 million relating to our European reporting unit (refer to Note 8, “Goodwill and Other Intangible Assets” in the notes to the condensed consolidated financial statements).

## Net Interest Expense

Net interest expense for the first nine months of 2021 was \$31.4 million compared to net interest expense of \$34.4 million for same period in 2020. The decrease was primarily due to borrowings under our revolving lines of credit during 2020 and lower 2021 interest rates on the Term Loan Facility.

## Other Income (Expense)

Other expense was \$6.0 million for the first nine months of 2021 compared to \$0.9 million for same period in 2020. The 2021 expense was primarily attributable to the increase in the preferred stock embedded derivative liability due to the increase in the Company’s stock price and costs associated with a flood at our Werdohl, Germany facility while the prior period expense was primarily driven by foreign exchange losses.

## Income Tax (Provision) Benefit

The income tax provision for the nine months ended September 30, 2021 was \$3.6 million on a pre-tax income of \$11.2 million, representing an effective rate of 31.9 percent. The effective income tax rate for the nine months ended September 30, 2021 differs from the statutory rate primarily due to U.S. valuation allowances and the mix of earnings among tax jurisdictions, partially offset by a favorable adjustment to a tax credit and the reversal of an uncertain tax position. The income tax benefit for the nine months ended September 30, 2020 was \$11.1 million on a pre-tax loss of \$233.3 million, representing an effective rate of 4.8 percent. This differed from the statutory rate due to the impairment of goodwill for which there is no corresponding tax benefit, the mix of earnings among tax jurisdictions, and recognition of a valuation allowance on non-deductible interest.

## Net Income (Loss)

Net income for the first nine months of 2021 was \$7.6 million, or a loss of \$0.69 per diluted share, compared to a net loss of \$222.2 million, or a loss of \$9.66 per diluted share, for the same period in 2020.

## Segment Sales and Income from Operations

	Nine Months Ended		Change
	September 30, 2021	September 30, 2020	
(Dollars in thousands)			
<u>Selected data</u>			
Net Sales			
North America	\$ 549,457	\$ 381,129	\$ 168,328
Europe	466,983	381,921	85,062
Total net sales	<u>\$ 1,016,440</u>	<u>\$ 763,050</u>	<u>\$ 253,390</u>
Income (loss) from operations			
North America	\$ 37,964	\$ 2,430	\$ 35,534
Europe	10,649	(200,324)	210,973
Total income (loss) from operations	<u>\$ 48,613</u>	<u>\$ (197,894)</u>	<u>\$ 246,507</u>

## North America

Net sales for our North American segment for the first nine months of 2021 increased 44.2 percent, compared to the same period in 2020, due to a 19.7 percent increase in volumes related to the 2020 production shutdowns at our key customers, favorable product mix and higher aluminum prices. For the first nine months of 2021, North American sales were almost exclusively shipped from Mexico, which compares to U.S. sales of 6.5 percent and Mexico sales of 93.5 percent for the prior year period. The change in North American sales by country is due to discontinuing manufacturing activities at our Fayetteville, Arkansas location in the fourth quarter of 2019. North American segment income from operations for the first nine months of 2021 was higher than the prior year period, principally due to higher volumes, favorable product mix and improved manufacturing performance, partially offset by increased compensation expense.

## Europe

Net sales for our European segment for the first nine months of 2021 increased 22.3 percent, compared to the same period in 2020, due to a 7.2 percent increase in volumes related to the 2020 production shutdowns at our key customers, favorable product mix, higher aluminum prices and favorable foreign exchange. European segment sales for Germany and Poland were 35.7 percent and 64.3 percent, respectively, during the first nine months of 2021, which compares to 37.2 percent and 62.8 percent for the first nine months of 2020. European segment income from operations for the first nine months of 2021 was higher than the prior year period principally due to the 2020 goodwill and indefinite-lived intangible asset impairment charge, as well as improved manufacturing performance associated with higher production volumes, favorable product mix and favorable foreign exchange.

## Financial Condition, Liquidity and Capital Resources

As of September 30, 2021, our cash and cash equivalents totaled \$76.1 million compared to \$111.1 million and \$152.4 million at September 30, 2020 and December 31, 2020, respectively. Our sources of liquidity primarily include cash and cash equivalents, cash provided by operating activities, borrowings under available debt facilities, factoring arrangements for trade receivables and, from time to time, other external sources of funds. Working capital (current assets minus current liabilities) and our current ratio (current assets divided by current liabilities) were \$175.3 million and 1.7:1.0, respectively, at September 30, 2021, versus \$152.5 million and 1.7:1.0 at December 31, 2020. While the Company continues to tightly manage all elements of working capital, inventories have increased in 2021 not only due to rising raw material prices, but also the volatility in customer orders arising from customer supply chain constraints.

Our working capital requirements, investing activities and cash dividend payments have historically been funded from internally generated funds, debt facilities, cash and cash equivalents, and we believe these sources will continue to meet our future requirements. Capital expenditures relate to improving production quality and efficiency and extending the useful lives of existing property and expenditures for new product offerings, as well as expanded capacity for existing products.

In connection with the acquisition of our European operations, we entered into several debt and equity financing arrangements during 2017. On March 22, 2017, we entered into a USD Senior Secured Credit facility (“USD SSCF”) consisting of a \$400.0 million Senior Secured Term Loan Facility (“Term Loan Facility”) and a \$160.0 million Revolving Credit Facility (“Revolving Credit Facility”). On May 22, 2017, we issued 150,000 shares of redeemable preferred stock for an aggregate purchase price of \$150.0 million. On June 15, 2017, we issued €250.0 million aggregate principal amount of 6.00 percent Senior Notes due June 15, 2025 (“the Notes”). Finally, as part of the European business acquisition, we also assumed \$70.7 million of outstanding debt, including a €30.0 million European Revolving Credit Facility (“EUR SSCF”) (subsequently increased to €60.0 million on January 31, 2020). In addition, the European business entered into equipment loan agreements totaling \$13.4 million (€12.0 million) in the fourth quarter of 2019. The Company drew down €10.6 million on these equipment loans in the first quarter of 2020 and drew the remaining €1.4 million in the first quarter of 2021. With the onset of the COVID-19 pandemic and the ensuing economic uncertainty, the Company drew down on its USD SSCF and EUR SSCF revolving credit facilities to provide additional liquidity. As of March 31, 2020, the Company had borrowings outstanding under these facilities of \$207.9 million. The Company resumed all its operations by June of 2020 and repaid the borrowings under the revolving credit facilities by September 30, 2020.

As part of our ongoing efforts to improve our cash flow and related liquidity, we negotiate with suppliers to optimize our terms and conditions, including extended payment terms. Beginning in 2021, the Company receives extended payment terms for a portion of our purchases with one of our principal aluminum suppliers in exchange for a nominal adjustment to the product pricing. The payment terms provided to us are consistent with aluminum industry norms, as well as those offered to the supplier’s other customers. The supplier intends to finance these extended terms by factoring receivables due from us with a financial institution. We are not a party to the supplier’s factoring agreement with the financial institution. We remit payments directly to our supplier, except with respect to product purchased under extended terms which have been factored by the supplier. These payments are remitted directly to the financial institution in accordance with the payment terms originally negotiated with our supplier. As of September 30, 2021, the

Company owed \$20.8 million to the financial institution which is included in accounts payable in the Company's condensed consolidated balance sheets. The Company made \$47.8 million in payments to the financial institution pursuant to the supplier's factoring arrangement for the nine months ended September 30, 2021. These payments are included in cash flows from operations within the condensed consolidated statements of cash flows.

Balances outstanding under the Term Loan Facility, Notes and equipment loans as of September 30, 2021 were \$349.2 million, \$251.7 million and \$20.3 million, respectively. The redeemable preferred stock amounted to \$194.6 million as of September 30, 2021. Our liquidity totaled \$272.9 million at September 30, 2021, including cash on hand of \$76.1 million and available unused commitments under credit facilities of \$196.8 million.

On May 3, 2021, the Company extended the term of the Revolving Credit Facility under its USD SSCF. The commitment under the facility was reduced from \$160.0 million to \$132.5 million, with \$25.0 million of the commitment maturing May 23, 2022 and the remaining \$107.5 million maturing October 31, 2023. During the second quarter of 2021, the Company amended its European Revolving Credit Facility ("EUR SSCF"), extending the term to May 22, 2023 and increasing the applicable margins and commitment fees, while maintaining the €60.0 million commitment.

The following table summarizes the cash flows from operating, investing and financing activities as reflected in the condensed consolidated statements of cash flows.

	<b>Nine Months Ended</b>	
	<b>September 30, 2021</b>	<b>September 30, 2020</b>
(Dollars in thousands)		
Net cash (used in) provided by operating activities	(14,578)	92,511
Net cash used in investing activities	(40,982)	(32,733)
Net cash used in financing activities	(18,875)	(32,111)
Effect of exchange rate changes on cash	(1,871)	5,537
Net (decrease) increase in cash and cash equivalents	<u>\$ (76,306)</u>	<u>\$ 33,204</u>

#### *Operating Activities*

Net cash used in operating activities was \$14.6 million for the first nine months of 2021 compared to net cash provided by operating activities of \$92.5 million for the same period in 2020. The decrease in cash flow provided by operating activities was primarily driven by increased receivables and inventory of \$45.2 million and \$60.0 million, respectively, partially offset by increased profitability. The increase in receivables and inventories was due to higher production levels, increases in aluminum prices and higher inventory levels due to customer order volatility resulting from the global semiconductor supply shortage.

#### *Investing Activities*

Net cash used in investing activities was \$41.0 million for the first nine months of 2021 compared to \$32.7 million for the same period in 2020. The increase in cash used in investing activities is driven by resumption of certain capital projects that were suspended in 2020 due to COVID-19 production shutdowns and ongoing investments to support increased production capabilities in both regions, partially offset by proceeds from the sale of our Fayetteville, Arkansas facility.

#### *Financing Activities*

Net cash used in financing activities was \$18.9 million for the first nine months of 2021 compared to net cash used in financing activities of \$32.1 million for the same period in 2020. This change was primarily due to prepayments on the Term Loan in the first nine months of 2020 that did not occur in 2021.

#### **Off-Balance Sheet Arrangements**

As of September 30, 2021, we had no significant off-balance sheet arrangements other than factoring of \$95.1 million of our trade receivables.

## Non-GAAP Financial Measures

In this quarterly report, we discuss two financial measures that are not calculated according to U.S. GAAP, value added sales and adjusted EBITDA.

In the discussion of operating results, we provide information regarding value added sales. Value added sales represents net sales less the value of aluminum and services provided by outsourced service providers (“OSP”) that are included in net sales. Our presentation of value added sales is intended to allow users of the financial statements to consider our net sales information both with and without the aluminum and OSP cost components. Management utilizes value added sales as a key metric to determine growth of the Company because it eliminates the volatility of aluminum prices.

Adjusted EBITDA is defined as earnings before interest income and expense, income taxes, depreciation, amortization, restructuring charges and other closure costs and impairments of long-lived assets and investments, changes in fair value of redeemable preferred stock embedded derivative, acquisition and integration and other related costs, certain hiring and separation related costs, proxy contest fees, gains associated with early debt extinguishment and accounts receivable factoring fees. We use adjusted EBITDA as an important indicator of the operating performance of our business. Adjusted EBITDA is used in our internal forecasts and models when establishing internal operating budgets, supplementing the financial results and forecasts reported to our Board of Directors and evaluating short-term and long-term operating trends in our operations. We believe the adjusted EBITDA financial measure assists in providing a more complete understanding of our underlying operational measures to manage our business, to evaluate our performance compared to prior periods and the marketplace and to establish operational goals. Adjusted EBITDA is a non-GAAP financial measure and should not be considered in isolation or as a substitute for financial information provided in accordance with U.S. GAAP. This non-GAAP financial measure may not be computed in the same manner as similarly titled measures used by other companies.

The following table reconciles our net sales, the most directly comparable U.S. GAAP financial measure, to our value added sales:

	Three Months Ended		Nine Months Ended	
	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020
(Dollars in thousands)				
Net sales	\$ 310,780	\$ 317,103	\$ 1,016,440	\$ 763,050
Less: aluminum value and outside service provider costs	(148,582)	(124,634)	(451,509)	(316,206)
Value added sales	<u>\$ 162,198</u>	<u>\$ 192,469</u>	<u>\$ 564,931</u>	<u>\$ 446,844</u>

The following table reconciles our net income, the most directly comparable U.S. GAAP financial measure, to our adjusted EBITDA:

	Three Months Ended		Nine Months Ended	
	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020
(Dollars in thousands)				
Net (loss) income	\$ (7,180)	\$ 11,146	\$ 7,637	\$ (222,154)
Interest expense, net	10,619	10,414	31,378	34,448
Income tax provision (benefit)	1,841	(3,898)	3,570	(11,111)
Depreciation	17,965	18,315	55,520	54,367
Amortization	6,511	6,503	19,926	18,767
Impairment of goodwill and indefinite-lived intangibles	—	—	—	193,641
Integration, restructuring, factoring fees and other <sup>(1)(2)(3)(4)</sup>	21	4,243	7,854	14,599
Change in fair value of redeemable preferred stock embedded derivative liability <sup>(5)</sup>	—	—	3,460	—
Adjusted EBITDA	<u>\$ 29,777</u>	<u>\$ 46,723</u>	<u>\$ 129,345</u>	<u>\$ 82,557</u>
Adjusted EBITDA as a percentage of net sales	9.6%	14.7%	12.7%	10.8%
Adjusted EBITDA as a percentage of value added sales	18.4%	24.3%	22.9%	18.5%

- (1) In the third quarter of 2021, we incurred \$1.6 million of restructuring costs comprised of ongoing fixed costs associated with our Fayetteville, Arkansas facility, relocation and installation costs of repurposed machinery and costs of site preparation activities which occurred as part of the sale of the facility. Additionally, in the third quarter we recognized a gain on sale of \$4.4 million related to the sale of the Fayetteville, Arkansas facility. We also incurred \$1.5 million of costs from a flood at our Werdohl, Germany facility, \$0.7 million of certain hiring and separation costs, \$0.5 million of accounts receivable factoring fees and \$0.1 million of other costs.

- (2) In the first nine months of 2021, we incurred \$4.7 million of restructuring costs comprised of ongoing fixed costs associated with our Fayetteville, Arkansas facility, relocation and installation costs of repurposed machinery and costs of site preparation activities which occurred as part of the sale of the facility. Additionally, we recognized a gain on sale of \$4.4 million related to the sale of the Fayetteville, Arkansas facility. We also incurred \$1.5 million of costs from a flood at our Werdohl, Germany facility, \$3.8 million of certain hiring and separation costs, \$1.5 million of accounts receivable factoring fees, and \$0.8 million of other costs.
- (3) In the third quarter of 2020, we incurred \$2.7 million of restructuring costs primarily comprised of ongoing fixed costs associated with our Fayetteville, Arkansas facility, relocation and installation costs of repurposed machinery and severance costs. Additionally, in the third quarter of 2020, we incurred \$0.4 million of restructuring costs related to discontinuing the manufacturing and sale of high-performance wheels for the automotive racing market segment, \$0.4 million of accounts receivables factoring fees, \$0.3 million of certain hiring costs and \$0.4 million of other costs.
- (4) In the first nine months of 2020, we incurred \$8.4 million of restructuring costs primarily comprised of ongoing fixed costs associated with our Fayetteville, Arkansas facility and relocation and installation costs of repurposed machinery. Additionally, we incurred \$3.9 million of restructuring costs in connection with exiting the automotive racing market segment, as well as \$1.0 million of certain hiring and separation costs, \$0.8 million of accounts receivable factoring fees, \$0.2 million of certain asset impairments, and \$0.3 million of other costs.
- (5) The change in the fair value is mainly driven by the change in our stock price during the respective periods.

### **Critical Accounting Policies and Estimates**

The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to apply significant judgment in making estimates and assumptions that affect amounts reported therein, as well as financial information included in this Management's Discussion and Analysis of Financial Condition and Results of Operations. These estimates and assumptions, which are based upon historical experience, industry trends, terms of various past and present agreements and contracts, and information available from other sources that are believed to be reasonable under the circumstances, form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent through other sources. We believe the accounting estimates employed are appropriate and the resulting balances are reasonable; however, due to the inherent uncertainties in developing estimates, actual results could differ from the original estimates, requiring adjustments to these balances in future periods. Critical accounting estimates that affect the condensed consolidated financial statements and the judgments and assumptions used are consistent with those described in the management's discussion and analysis in our 2020 Form 10-K (refer to "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Part II of our Annual Report on Form 10-K for the year ended December 31, 2020).

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

As a smaller reporting company, as defined in Rule 10(f)(1) of Regulation S-K under the Securities and Exchange Act of 1934, as amended (the "Exchange Act"), the Company is not required to provide the information required by this item.

### **Item 4. Controls and Procedures**

#### *Evaluation of Disclosure Controls and Procedures*

The Company's management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of September 30, 2021. Our disclosure controls and procedures are designed to ensure that information required to be disclosed in reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosures.

Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of September 30, 2021 our disclosure controls and procedures were effective.

#### *Changes in Internal Control Over Financial Reporting*

There has been no change in our internal control over financial reporting during the three months ended September 30, 2021 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.



## **PART II OTHER INFORMATION**

### **Item 1. Legal Proceedings**

We are party to various legal and environmental proceedings incidental to our business. Certain claims, suits and complaints arising in the ordinary course of business have been filed or are pending against us. Based on facts now known, we believe all such matters are adequately provided for, covered by insurance, are without merit, and/or involve such amounts that would not materially adversely affect our consolidated results of operations, cash flows or financial position. See also under Item 1A, “Risk Factors - We are from time to time subject to litigation, which could adversely impact our financial condition or results of operations” of our Annual Report on Form 10-K for the year ended December 31, 2020.

### **Item 1A. Risk Factors**

We are exposed to certain risks and uncertainties that could have a material adverse impact on our business, results of operations, cash flows or financial condition. There have been no material changes to the Risk Factors described in Part I, Item 1A-Risk Factors in our annual report on Form 10-K for the year ended December 31, 2020, except as otherwise indicated herein. During May 2021, the NYSE notified the Company that, in view of our improved market capitalization which has been well in excess of the required threshold for the preceding six months, we regained compliance with its continued listing standards.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Not applicable.

### **Item 5. Other Information**

Not applicable.

## Item 6. Exhibits

- 10.1 Amendment to the Superior Industries, Int. Executive Employment Agreement dated October 12, 2021 by and between Superior Industries, Int. and Majdi B. Abulaban (Incorporated by reference to Exhibit 10.1 to Registrant's Form 8-K filed October 15, 2021.)
- 31.1 Chief Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002.\*\*
- 31.2 Chief Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002.\*\*
- 32.1 Certification of Majdi B. Abulaban, President and Chief Executive Officer, and C. Timothy Trenary, Executive Vice President and Chief Financial Officer, Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. \*\*
- 101.INS Inline XBRL Instance Document—the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document \*\*\*\*
- 101.SCH Inline XBRL Taxonomy Extension Schema Document \*\*\*\*
- 101.CAL Inline XBRL Taxonomy Extension Calculation Linkbase Document \*\*\*\*
- 101.LAB Inline XBRL Taxonomy Extension Label Linkbase Document \*\*\*\*
- 101.PRE Inline XBRL Taxonomy Extension Presentation Linkbase Document \*\*\*\*
- 101.DEF Inline XBRL Taxonomy Extension Definition Linkbase Document \*\*\*\*
- 104 Cover Page Interactive Data File (formatted as Inline XBRL and contained in exhibit 101) \*\*\*\*

\*\* Filed herewith.

\*\*\*\* Submitted electronically with the report.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SUPERIOR INDUSTRIES INTERNATIONAL, INC.  
(Registrant)

Date: November 3, 2021

/s/ Majdi B. Abulaban  
Majdi B. Abulaban  
President and Chief Executive Officer

Date: November 3, 2021

/s/ C. Timothy Trenary  
C. Timothy Trenary  
Executive Vice President and Chief Financial Officer